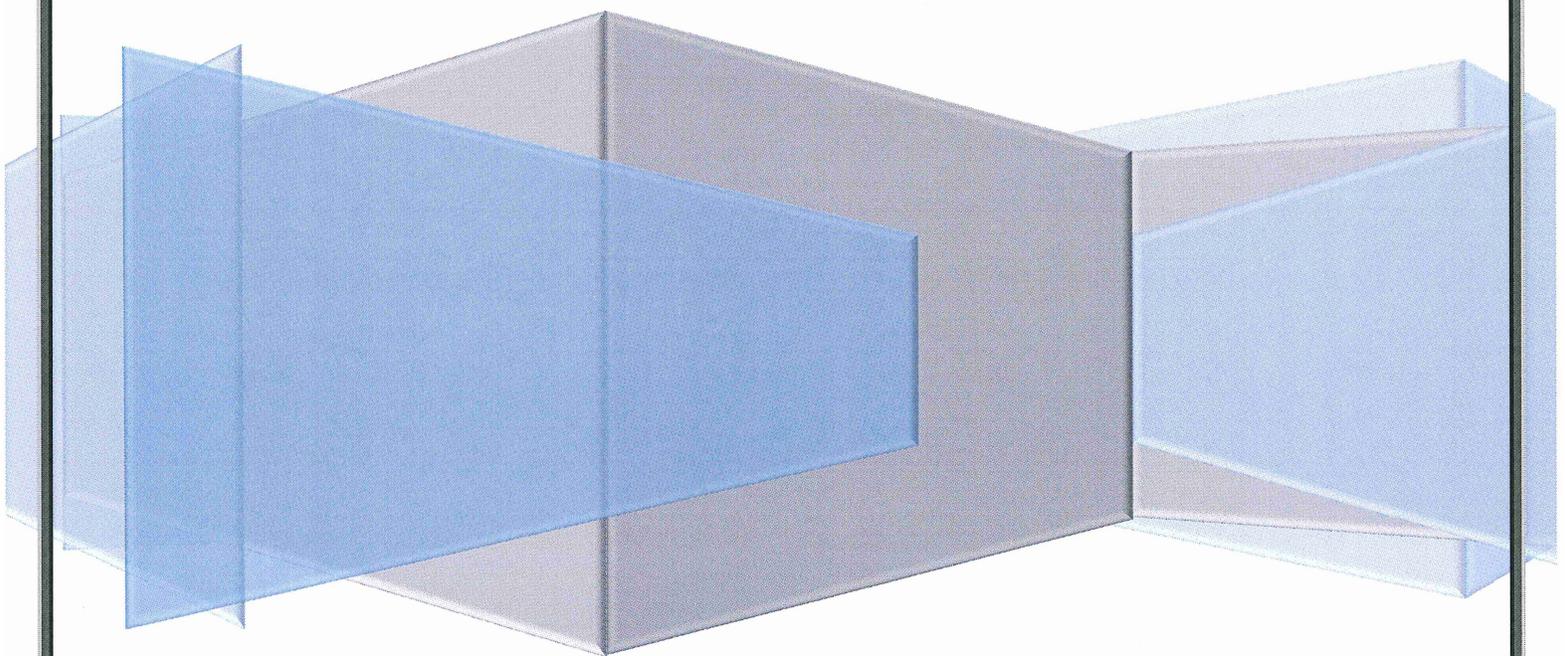


**NOVATO SANITARY DISTRICT**  
**Novato, CA**



**Comprehensive Annual**  
**Financial Report**

**For the Fiscal Years Ended June 30, 2013 and 2012**



**NOVATO SANITARY DISTRICT, CALIFORNIA  
COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012**

**NOVATO SANITARY DISTRICT  
500 Davidson Street  
Novato, California 94945  
(415) 892-1694 – [www.novatosan.com](http://www.novatosan.com)**

**Prepared by:**

*Beverly James, Manager-Engineer  
Laura Creamer, Finance Officer*

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**NOVATO SANITARY DISTRICT  
Comprehensive Annual Financial Report  
For the Years Ended June 30, 2013 and 2012**

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Comprehensive Annual Financial Report  
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# **Introductory Section**

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December 2, 2013

To: The Honorable President and Members of the Board of Directors and Customers of the Novato Sanitary District:

State law requires that all general-purpose local governments and special districts publish each fiscal year a complete set of financial statements presented in conformity with generally accepted accounting principles (GAAP) and audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants. The Comprehensive Annual Financial Report (CAFR) of the Novato Sanitary District (District) for fiscal year ended June 30, 2013 is hereby submitted as required. Maze & Associates, a firm of licensed certified public accountants, has audited the Novato Sanitary District's financial statements.

This report is organized into four sections: (1) Introductory (2) Financial (3) Supplemental Information and (4) Statistical. The Introductory section offers general information about the District's organization and current District activities and reports on a summary of significant financial results. The Financial section includes the Independent Auditor's Report, Management's Discussion and Analysis of the District's basic financial statement, and the District's audited basic financial statements with accompanying notes. The Supplemental Information section includes schedules for the purposes of additional analysis. The Statistical section presents un-audited ten-year historical financial, demographic, and statistical information pertinent to the District's operations.

Generally Accepted Accounting Principles (GAAP) requires that management provide a narrative introduction, overview, and analysis to accompany the financial statements in the form of the Management's Discussion and Analysis (MD&A) section. This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The District's MD&A can be found immediately after the Independent Auditors' Report.

Management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal control that it has established for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

The goal of the independent audit was to provide reasonable assurance that the financial statements of the Novato Sanitary District for the fiscal year ended June 30, 2013 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the Novato Sanitary District's financial statements for the fiscal year ended June 30, 2013 are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

## **PROFILE OF THE DISTRICT**

The Novato Sanitary District was formed in October 1925 pursuant to the Sanitary District Act of 1923 (California Health and Safety Code, Sections 6400 et seq). Established as an Independent Enterprise Special District, the District is authorized to provide wastewater collection and treatment services, to levy rates and fees to support those services, and to regulate collection of garbage and refuse. The District is located in northern Marin County and is approximately 25 miles north of the City and County of San Francisco.

The District has an upgraded and expanded treatment plant designed for average dry weather flow of 7.1 million gallons per day, providing wastewater service to the sewered areas of the City of Novato as well as developed areas outside the city limits. The District encompasses 24.66 square miles and serves approximately 56,000 residents. Wastewater from the District's service area is transported to the Novato Wastewater Treatment Plant where it is treated to federally mandated standards to protect the public health.

The District also operates a Wastewater Reclamation Facility consisting of some 820 acres of farmland in three separate sites adjacent to Highway 37. This acreage is irrigated with recycled water during the summer months for grazing cattle during 5-6 months of the year. Another unique feature of the reclamation facility is a 10-acre wildlife pond utilizing recycled water. The pond supports a variety of freshwater aquatic life and grasses, and is a preserve for birds and other forms of wildlife. A third feature of the reclamation facility is the 6 acres of treated bio solids storage ponds and 15 acres of dedicated disposal site.

In cooperation with the North Marin Water District, up to 1.7 million gallons per day of Title 22 recycled water is produced for use for landscape irrigation in Northern and Eastern Novato.

In addition, the District operates a Household Hazardous Waste program and is responsible for refuse, recycling and green-waste collection through its oversight of a franchise.

## **Governance**

The affairs of the District are directed by a five member Board of Directors elected at large by the registered voters residing in the District. The directors are residents of the District and have the same concerns as their constituents. The board members, who serve four-year staggered terms, are responsible for establishing policy and ordinances, adopting the annual budget, and hiring the District's Manager-Engineer. The Manager-Engineer is responsible for carrying out the policies and ordinances of the District board and for overseeing the day-to-day operations of the District.

## **Mission and Vision**

The mission of the Novato Sanitary District is as follows:

*Novato Sanitary District provides responsible environmental and economical wastewater and solid waste resource management for Novato.*

The District's long-term vision is as follows:

*Creating worth from all of Novato's waste.*

## **FACTORS AFFECTING FINANCIAL CONDITION**

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the Novato Sanitary District operates.

### ***Local Economy***

The District has a predominantly residential ratepayer base, with residential users accounting for 75% of equivalent dwelling units. The local economy also includes some 2,500 commercial businesses. No major industrial wastewater producers exist within the District's service area. In general, the District's service area is significantly built out with densification anticipated in the downtown area and commercial corridors. Future growth areas are areas zoned very low density residential.

As an independent enterprise special district having the ability to adjust service rates as required, the District's operating revenues are somewhat insulated from the local economy. The District's operating revenues tend to increase with growth periods and stabilize during non-growth periods. Conceivably, the greatest threat to operating revenues would be from a significant reduction in the service area population. As the District reaches build out, it is anticipated that growth in District revenues will remain stable.

Capacity fees are collected as new units are connected to the District. During the housing boom of the early 2000's the District experienced very strong revenues from capacity fees. It is anticipated that capacity fee revenues will slow dramatically as the District approaches build out.

Property taxes accounted for approximately 9.8% and 10.3% of the District's total revenue for FYE 2012 and 2013, respectively. Due to the current conditions in the housing market, property tax revenues are not expected to increase at prior year historical rates and may remain flat or decrease in the near future due to reduction in values and reassessments.

### ***Long-Term Financial Planning***

The District's Board of Directors is aware of the need to ensure the District's financial stability. Through a coordinated strategic process, the Board has established a series of policies and plans to effectively meet the District's anticipated future needs. The cornerstone of these policies is the District's 2011 Comprehensive Financial Plan that forecasts the District's expenditures and revenue needs for the next four years. The District utilizes this information to anticipate future expense obligations and to develop programs to ensure these expense obligations are fully funded.

## **RELEVANT FINANCIAL POLICIES**

### ***Reserve Policy***

The District has established a Reserve Policy to anticipate and prepare for unforeseen events and to establish and maintain the required reserves for the State Revolving Fund loan and the Certificates of Participation. The District has also established Capital and Operating Fund targets as of July 1<sup>st</sup> each year in order to provide sufficient cash flow for expenses in that fiscal year.

### ***Investment Policy***

The Investment Policy establishes guidelines for the investment of available funds. The Investment Policy incorporates the "prudent investor" standard as stated in California Government Code (CGC) Section 53600.3. The primary objectives, in priority order, of the District's investment activities are the following: 1) safety, 2) liquidity, and 3) yield. The District's funds are invested in the State Local Agency Investment Fund, in accordance with California Government Code, as described in Footnote 2 of the Basic Financial Statements.

## **INTERNAL CONTROLS**

The District is responsible for establishing and maintaining an internal control structure designed to ensure that the District's assets are protected from loss, theft, or misuse, and to ensure that adequate accounting data are compiled for the preparation of financial statements in conformity with GAAP. The internal structure is designed to provide reasonable assurance that these objectives are met. The concept of reasonable assurance recognizes that; 1) the cost of control should not exceed the benefits likely to be derived; and 2) the valuation of costs and benefits requires estimates and judgments by management.

## MAJOR INITIATIVES

The District has initiated several major projects to upgrade infrastructure and ensure the adequacy of facilities.

- 1) The District recently completed a major upgrade to its wastewater treatment facilities. Financed by a California State Revolving Fund loan the District upgraded and expanded its Novato Treatment Plant to treat the combined flow of two wastewater treatment plants. The new treatment plant replaces two aging facilities with a single new modernized plant. A major new pump station and pipeline replaced an aging and obsolete plant. Improvements include efficient treatment processes that comply with all current standards, re-use of the portions of the plant built since the 1980's that are still usable, and addition of backup facilities in case of equipment failure or emergencies. Debt service payments are paid semi-annually through 2031 at an interest rate of 2.40%.
- 2) A Collection System Improvement and Pump Station Rehabilitation Program is underway to replace aging sewer lines that are reaching the end of their useful lives. The program is designed to meet the District's needs for the next 25 to 50 years. Construction is ongoing and is expected to require work for several more years.
- 3) The District developed a Sewer System Plan more than a decade ago. Since then much progress has been made. With about 220 miles of sewer pipelines, 6,000 manholes, plus other critical facilities, many of which are 50 or 60 years old, there is more work to do. The District has been investing up to \$5 million each year in sewer upgrades to repair the wear and tear from past decades.
- 4) The District's 2011 Comprehensive Financial Plan Update which projects the likely future financial condition of the District and provides guidance in the decision making process.
- 5) Due to the success of the District's Lateral Replacement Program over the past year, the program will continue to provide incentives for ratepayers to repair their private laterals. The program reimburses ratepayers up to \$1,500 for lateral replacement installation. During the fiscal year 2013 the District contributed \$19,500 for the replacement and repair of thirteen damaged private laterals.
- 6) The District completed construction of a 1.7 million gallons per day Recycled Water Treatment Facility in September 2012. The project is part of a regional recycled water program – North Bay Water Reuse Authority. Twenty-five percent of the cost is covered by a grant from the U.S. Bureau of Reclamation. Five percent is covered by a grant from the California Department of Water Resources. The recycled water will be distributed by North Marin Water District to irrigate a golf course, landscaping, cemeteries, and playing fields in Northern and Eastern Novato. The Facility was operational in September of 2012.

## **COLLABORATIVE PARTNERSHIPS**

The District 's success in providing low-cost, high-quality service is due in part to the successful strategy of forming collaborative partnerships with a number of different entities.

**Zero Waste Program.** In addition to franchising garbage collection and disposal with Novato Disposal Service, the District is responsible for meeting mandates of AB 939, the California Integrated Waste Management Act of 1989. A Zero Waste Program with Novato Disposal Service will take recycling to the next level by dramatically reducing what goes to the landfill, without a rate increase beyond inflation.

**Specialized Staff Sharing.** The District shared a single full-time safety officer with four other Marin County sanitary agencies. The District and North Marin Water District also have a Mutual Aid Agreement to share highly skilled laboratory staff.

**Cost-Saving Management of Treatment Plant.** The District contracts with Veolia Water to operate its newly upgraded treatment facilities, achieving both cost savings and environmental compliance.

**Millions in Funding from Collaborative Recycled Water Program.** By working collaboratively with North Marin Water District and other neighboring agencies, the District has helped obtain over \$2.6 million in federal grant funding to expand recycled water use in Novato.

## **RISK MANAGEMENT**

The District is a member of the California Sanitation Risk Management Authority (CSRMA). CSRMA is a public joint powers authority that provides a full service risk management program for public sanitation agencies. The day-to-day operations of CSRMA are governed by its bylaws and other executive policies adopted by its Board of Directors. CSRMA provides comprehensive property, liability and workers' compensation protection to the District.

## **PENSION AND OTHER POST-EMPLOYMENT BENEFITS**

The District is a member of the California Public Employees' Retirement System (CalPERS) and participates in a three-tiered defined benefit pension plan. The three tiers are as follows: 2% @ 55, 2% @ 60 and 2% @ 62 defined benefit pension plans. For more information, please refer to Footnote 10 of the Basic Financial Statements.

The District provides post-employment healthcare benefits to eligible retirees based on a formula adopted by the District Board in July 2008. Depending on date of hire, years of service, and age at retirement, the benefits range from full coverage for retiree and one dependent to 1.5% of base salary to a Medical After Retirement Account for employees hired after July 2008. Employees who retired prior to the adoption of the vesting formula in 2008 receive full coverage for retiree and eligible dependents. Twenty-three individuals are currently participating in the District's post-employment health care program. The District does not provide pension or medical benefits to retired members of the Board of Directors.

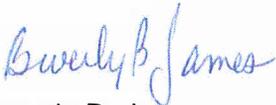
## INDEPENDENT AUDIT

The Government Code requires an annual audit of the District's financial records by a Certified Public Accountant. The District selected, through a competitive process, the firm of Maze & Associates to conduct the audit. The auditor report on the financial statements and schedules are included in the financial section of this report.

## ACKNOWLEDGEMENTS

Preparation of this report was accomplished by the combined efforts of District staff. We appreciate the dedicated efforts and professionalism that our staff members bring to the District. A special note of appreciation goes to Laura Creamer, CPA, the District's Finance Officer, for her assistance with developing this report. We would also like to recognize the members of the Board of Directors' Finance Committee, Jean Mariani and William Long. We would also like to thank the members of the Board of Directors for their continued support in the planning and implementation of the Novato Sanitary District's fiscal policies.

Respectfully submitted,



Beverly B. James  
Manager-Engineer

## *Leaders in Protecting the Environment*

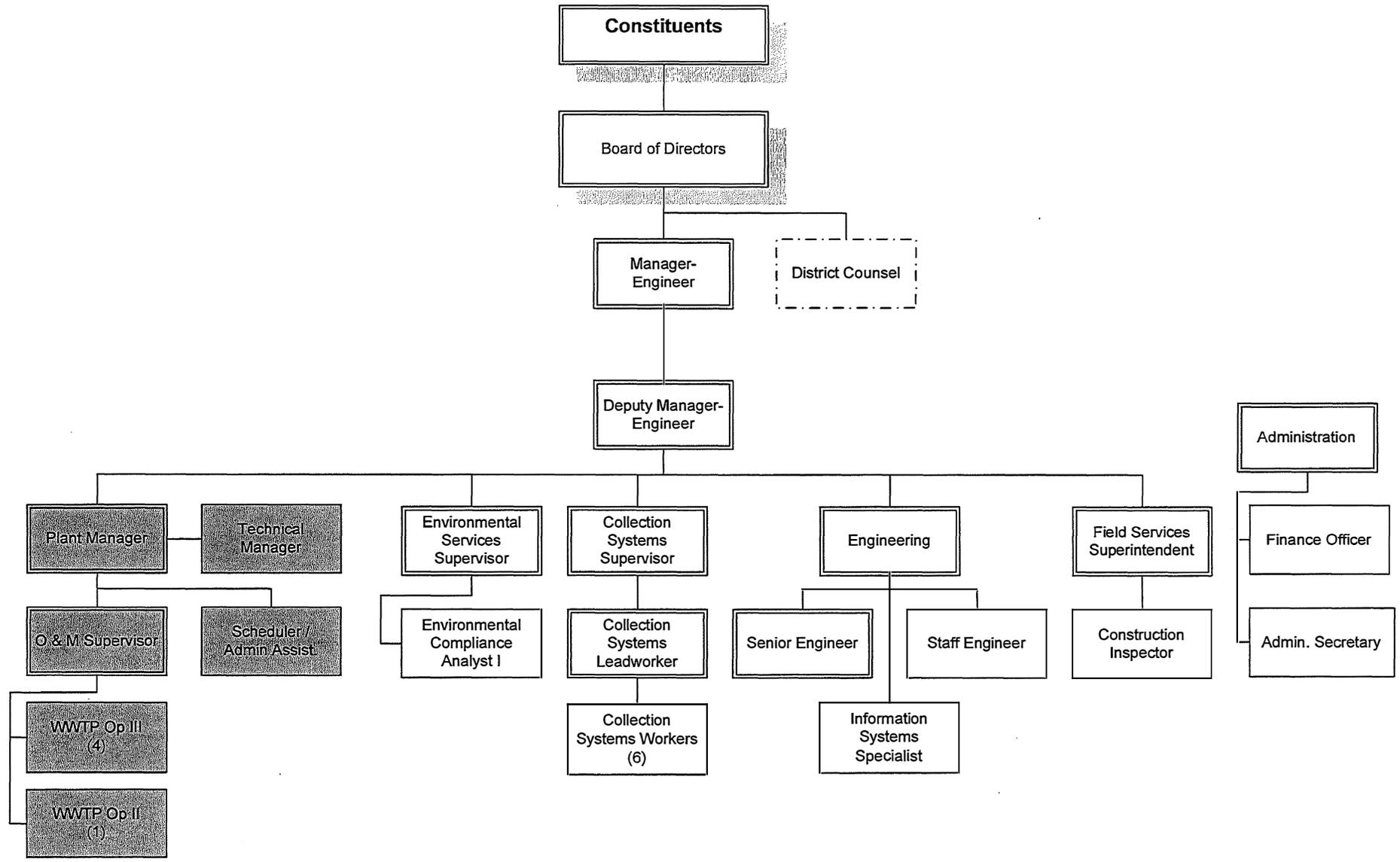
Novato Sanitary District provides wastewater collection, treatment, recycling and disposal services for the community of Novato, California. In addition, the District is responsible for refuse disposal, recycling, and greenwaste collection through its franchise collector, Novato Disposal Service.

### **Novato Sanitary District Board of Directors as of June 30, 2013**

<u>Name</u>	<u>Title</u>	<u>Elected/ Appointed</u>	<u>First Seated on Board</u>	<u>Current Term</u>
Michael Di Giorgio	President	Elected	12/2005	12/09-12/13
William C. Long	Director	Elected	12/2001	12/09-12/13
Jean Mariani	Director	Elected	5/2011	12/11-12/15
Dennis J. Welsh	Director	Elected	12/2009	12/09-12/13
Gerald Peters	Director	Elected	12/2011	12/11-12/15

**Novato Sanitary District  
Beverly James, Manager-Engineer  
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XI:





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Financial Report  
for the Fiscal Year Ended

**June 30, 2012**

Executive Director/CEO

# **Financial Section**

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Novato Sanitary District, California  
Novato, California

### *Report on Financial Statements*

We have audited the accompanying financial statements of the Novato Sanitary (District) as of and for the years ended June 30, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the Table of Contents.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinions*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the District as of June 30, 2013 and 2012, and the changes in financial position and, cash flows thereof in conformity with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matters***

Management adopted the provisions of the following Governmental Accounting Standards Board Statements, which became effective during the year ended June 30, 2013 and required a restatement to the financial statements:

Statement 63 - *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*. See Note 1N to the financial statements for relevant disclosures.

Statement 65 - *Items Previously Reported as Assets and Liabilities*. See Note 13 to the financial statements for relevant disclosures.

The emphasis of these matters does not constitute a modification to our opinion.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, and the required supplementary information, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Other Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements as a whole. The Introductory Section and Statistical Section listed in the Table of Contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Introductory and Statistical Sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.



Pleasant Hill, California  
December 6, 2013

The following Management's Discussion and Analysis (MD&A) of activities and financial performance of the Novato Sanitary District (District) provides an introduction to the financial statements of the District for the fiscal year ended June 30, 2013 and 2012. The two-year presentation is provided for comparative purposes. We encourage readers to consider the information presented here in conjunction with the basic financial statements and related notes, which follow this section.

### **Financial Highlights**

- In 2013, the District's assets decreased 1.4% or \$3,111,865 to \$217,080,476 due primarily to the payment on our debt obligations. In 2012, the District's assets increased 11.1% or \$22,074,324 to \$220,192,341 due to proceeds from the issuance of the Certificates of Participation.
- In 2013, the District's net position increased 1.5% or \$1,709,383 to \$114,697,634. In 2012, the District's net position increased 2.2% or \$2,516,731 to \$112,988,251.
- In 2013, the District's operating revenues increased 7.8% or \$1,116,244 due to the approved rate increase of approximately 6.7% in June of 2012. In 2012, the District's operating revenues decreased .6% or \$91,156.
- In 2013, the District's capital contributions decreased 93.6% or \$2,172,885 due to no grants in this fiscal year as in prior year. In 2012, the District's capital contributions increased 365% or \$1,821,696 due to the receipt of grant funding from the American Reinvestment and Recovery Act (ARRA) and the Prop 84 Grant.
- In 2013, the District's operating expenses before depreciation decreased 16.9% or \$1,654,475 due to the following: Administration – CALPers side fund paid off in 2012, Collections – reduction of sewer outflows, and Pump Stations – lower operating costs for new pump stations. In 2012, the District's operating expenses before depreciation increased 15.3% or \$1,294,222 due primarily to the payoff of the CALPers side fund of approximately \$1.2 million.

### **Required Financial Statements**

This annual report consists of a series of financial statements. The Statement of Net Position, Statement of Revenues, Expenses and Changes in Net Position and Statement of Cash Flows provide information about the activities and performance of the District using accounting methods similar to those used by private sector companies.

The Statement of Net Position includes all of the District's investments in resources (assets) and the obligations to creditors (liabilities). It also provides the basis for computing a rate of return, evaluating the capital structure of the District and assessing the liquidity and financial flexibility of the District. All of the current year's revenue and expenses are accounted for in the Statement of Revenues, Expenses and Changes in Net Position. This statement measures the success of the District's operations over the past year and can be used to determine if the District has successfully recovered all of its costs through its rates and other charges. This statement can also be used to evaluate profitability and credit worthiness. The final required financial statement is the Statement of Cash Flows, which provides information about the District's cash receipts and cash payments during the reporting period. The Statement of Cash Flows reports cash receipts, cash payments and net changes in cash resulting from operations, investing, non-capital financing, and capital and related financing activities and provides answers to such questions as where did cash come from, what was cash used for, and what was the change in cash balance during the reporting period.

**Financial Analysis of the District**

One of the most important questions asked about the District’s finances is, “Is the District better off or worse off as a result of this year’s activities?” The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position report information about the District in a way that helps answer this question.

These statements include all assets and liabilities using the *accrual basis of accounting*, which is similar to the accounting method used by most private sector companies. All of the current year’s revenues and expenses are taken into account regardless of when the cash is received or paid.

These two statements report the District’s *net position* and changes in them. You can think of the District’s net position – the difference between assets and deferred outflows and liabilities and deferred inflows – as one way to measure the District’s financial health, or *financial position*. Over time, *increases or decreases* in the District’s net position are one indicator of whether its *financial health* is improving or deteriorating. However, one will need to consider other non-financial factors such as changes in economic conditions, population growth, zoning and new or changed government legislation, such as changes in Federal and State wastewater standards.

**Notes to the Basic Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The notes to the basic financial statements can be found on pages 15 through 35.

**Statement of Net Position**

Condensed Statements of Net Position						
	2013	2012	Change	2011	Change	
<b>Assets:</b>						
Current assets	\$ 23,453,892	26,303,224	(2,849,332)	10,291,808	16,011,416	
Non-current assets	-	-	-	-	-	
Capital assets, net	193,626,584	193,889,117	(262,533)	187,826,209	6,062,908	
<b>Total assets</b>	<b>217,080,476</b>	<b>220,192,341</b>	<b>(3,111,865)</b>	<b>198,118,017</b>	<b>22,074,324</b>	
<b>Liabilities:</b>						
Current liabilities	6,856,759	7,515,697	(658,938)	5,690,488	1,825,209	
Non-current liabilities	95,526,083	99,688,393	(4,162,310)	81,956,009	17,732,384	
<b>Total liabilities</b>	<b>102,382,842</b>	<b>107,204,090</b>	<b>(4,821,248)</b>	<b>87,646,497</b>	<b>19,557,593</b>	
<b>Net Position as restated (Note 8)</b>						
Net investment in capital assets	104,411,068	105,262,788	(851,720)	106,497,126	(1,234,338)	
Unrestricted	10,286,566	7,725,463	2,561,103	3,974,394	3,751,069	
<b>Total net position</b>	<b>114,697,634</b>	<b>112,988,251</b>	<b>1,709,383</b>	<b>110,471,520</b>	<b>2,516,731</b>	
<b>Total liabilities and net position</b>	<b>\$ 217,080,476</b>	<b>220,192,341</b>	<b>(3,111,865)</b>	<b>198,118,017</b>	<b>22,074,324</b>	

As noted earlier, net position may serve over time as a useful indicator of a government’s financial position. In the case of the District, assets of the District exceeded liabilities by \$114,697,634 and \$112,988,251 as of June 30, 2013 and June 30, 2012, respectively.

By far the largest portion of the District’s net position (91% and 93% as of June 30, 2013 and 2012, respectively) reflects the District’s investment in capital assets (net of accumulated depreciation) less any related debt used to acquire those assets that is still outstanding. The District uses these capital assets to provide services to customers within the District’s service area; consequently, these assets are not available for future spending.

At the end of fiscal years 2013 and 2012, the District showed a positive balance in its unrestricted net position of \$10,286,566 and \$7,725,463 respectively, which may be utilized in future years. See note 8 for further discussion.

### Statement of Revenues, Expenses and Changes in Net Position

Condensed Statements of Revenues, Expenses and Changes in Net Position					
	2013	2012	Change	2011	Change
<b>Revenues:</b>					
Operating revenues	\$ 15,341,529	14,225,285	1,116,244	14,316,441	(91,156)
Non-operating revenues	1,980,806	2,088,099	(107,293)	1,972,683	115,416
<b>Total revenues</b>	<b>17,322,335</b>	<b>16,313,384</b>	<b>1,008,951</b>	<b>16,289,124</b>	<b>24,260</b>
<b>Expenses:</b>					
Operating expenses	8,103,790	9,758,265	(1,654,475)	8,464,043	1,294,222
Depreciation and amortization	4,602,353	3,238,715	1,363,638	2,306,550	932,165
Non-operating expenses	3,053,758	3,055,503	(1,745)	6,891,446	(3,835,943)
<b>Total expenses</b>	<b>15,759,901</b>	<b>16,052,483</b>	<b>(292,582)</b>	<b>17,662,039</b>	<b>(1,609,556)</b>
<b>Net income before capital contributions</b>	<b>1,562,434</b>	<b>260,901</b>	<b>1,301,533</b>	<b>(1,372,915)</b>	<b>1,633,816</b>
Capital contributions	146,949	2,319,834	(2,172,885)	498,138	1,821,696
<b>Change in net position</b>	<b>1,709,383</b>	<b>2,580,735</b>	<b>(871,352)</b>	<b>(874,777)</b>	<b>3,455,512</b>
<b>Net position, beginning of year</b>	<b>112,988,251</b>	<b>110,471,520</b>	<b>2,516,731</b>	<b>111,346,297</b>	<b>(874,777)</b>
Prior year restatement(Note 13)	-	(64,004)	64,004	-	(64,004)
<b>Net position, end of year</b>	<b>\$ 114,697,634</b>	<b>112,988,251</b>	<b>1,709,383</b>	<b>110,471,520</b>	<b>2,516,731</b>

The statement of revenues, expenses and changes of net position shows how the District's net position changed during the fiscal years. In the case of the District, net position increased by \$1,709,383 and \$2,516,731 for the fiscal years ended June 30, 2013 and 2012, respectively. A closer examination of the sources of changes in net position reveals that:

In 2013, the District's sewer service charges increased 7.3% or \$999,695 primarily due to the rate increase approved in June of 2012 of approximately 6.7% in the first year.

In 2013, the District's capital contributions decreased 93.6% or \$2,172,885. In 2012, the District's capital contributions increased 365% or \$1,821,696. These changes are primarily due to the grant funding received by the District in fiscal year ended June 30, 2012.

In 2013, the District's operating expenses before depreciation decreased 16.9% or \$1,654,475 due to the following: Administration – CALPers side fund paid off in 2012, Collections – reduction in Administrative Civil Liability costs because of a reduction in sewer overflows, and Pump Stations – lower operating costs due to new pump stations. In 2012, the District's operating expenses before depreciation increased 15.3% or \$1,294,222 due primarily to the payoff of the CALPers side fund of approximately \$1.2 million.

## Operating and Non-Operating Revenues

	2013	2012	Change	2011	Change
<b>Operating revenues:</b>					
Sewer service charges	\$ 14,670,826	13,671,131	999,695	13,570,839	100,292
Other service charges	305,154	227,067	78,087	447,577	(220,510)
Permit, inspection and other fees	34,505	21,441	13,064	9,532	11,909
Recycled water facility	33,458	8,060	25,398	8,000	60
AB939 – solid waste programs	297,586	297,586	-	280,493	17,093
<b>Total operating revenues</b>	<b>15,341,529</b>	<b>14,225,285</b>	<b>1,116,244</b>	<b>14,316,441</b>	<b>(91,156)</b>
<b>Non-operating revenue:</b>					
Property taxes	1,795,481	1,795,489	(8)	1,773,877	21,612
Franchise fees	46,170	45,000	1,170	45,000	-
Rental revenue	67,246	(18,901)	86,147	50,000	(68,901)
Interest earnings	67,050	37,129	29,921	30,387	6,742
Gain on sale/disposition of assets	2,529		2,529		
Other non-operating revenues	2,030	229,382	(227,352)	73,419	155,963
<b>Total non-operating revenues</b>	<b>1,980,506</b>	<b>2,088,099</b>	<b>(107,593)</b>	<b>1,972,683</b>	<b>115,416</b>
<b>Total revenues</b>	<b>\$ 17,322,035</b>	<b>16,313,384</b>	<b>1,008,651</b>	<b>16,289,124</b>	<b>24,260</b>

Total revenues increased by \$1,008,651 and increased by \$24,260 in fiscal years 2013 and 2012, respectively.

## Operating and Non-Operating Expenses

	2013	2012	Change	2011	Change
<b>Operating expenses:</b>					
Collection system	\$ 1,022,006	1,274,730	(252,724)	963,487	311,243
Treatment plant	2,561,301	2,560,633	668	2,566,139	(5,506)
Wastewater reclamation and disposal	423,670	442,266	(18,596)	355,218	87,048
Laboratory and monitoring	572,718	621,758	(49,040)	688,238	(66,480)
Sewers and pump stations	668,427	758,563	(90,136)	673,344	85,219
Recycled water facility	31,301	-	31,301	-	-
AB939 – solid waste programs	318,616	310,890	7,726	307,137	3,753
Administrative and engineering	2,505,751	3,789,425	(1,283,674)	2,910,480	878,945
<b>Total operating expenses</b>	<b>8,103,790</b>	<b>9,758,265</b>	<b>(1,654,475)</b>	<b>8,464,043</b>	<b>1,294,222</b>
<b>Depreciation and amortization exp.</b>	<b>4,602,353</b>	<b>3,238,715</b>	<b>1,363,638</b>	<b>2,306,550</b>	<b>932,165</b>
<b>Non-operating expenses:</b>					
Interest expense	2,712,097	2,669,346	42,751	209,456	2,459,890
Deferred charges amortization	-	10,564	(10,564)	16,744	(6,180)
Loss on sale/disposition of assets	-	367,095	(367,095)	6,634,450	(6,267,355)
Other non-operating expenses	341,661	8,498	333,163	30,796	(22,298)
<b>Total non-operating expenses</b>	<b>3,053,758</b>	<b>3,055,503</b>	<b>(1,745)</b>	<b>6,891,446</b>	<b>(3,835,943)</b>
<b>Total expenses</b>	<b>\$ 15,759,901</b>	<b>16,052,483</b>	<b>(292,582)</b>	<b>17,662,039</b>	<b>(1,609,556)</b>

Total expenses decreased by \$292,582 and decreased by \$1,609,556 in fiscal years 2013 and 2012, respectively.

**Capital Asset Administration**

Changes in capital assets amounts for 2013 were as follows:						
		<b>Balance</b>		<b>Transfers/</b>		<b>Balance</b>
		<b>2012</b>	<b>Additions</b>	<b>Deletions</b>	<b>Reclassifications</b>	<b>2013</b>
Capital assets:						
Non-depreciable assets	\$	16,430,111	622,662	(8,688,920)	(1,235)	8,362,618
Depreciable assets		217,700,000	3,728,894	8,440,638	1,235	229,870,767
Accumulated depreciation		(40,240,994)	(4,602,353)	236,546		(44,606,801)
<b>Total capital assets ,net</b>	<b>\$</b>	<b>193,889,117</b>	<b>(250,797)</b>	<b>(11,736)</b>	<b>-</b>	<b>193,626,584</b>
Changes in capital assets amounts for 2012 were as follows:						
		<b>Balance</b>		<b>Transfers/</b>		<b>Balance</b>
		<b>2011</b>	<b>Additions</b>	<b>Deletions</b>	<b>Reclassifications</b>	<b>2012</b>
Capital assets:						
Non-depreciable assets	\$	9,713,762	7,850,553	(1,134,204)		16,430,111
Depreciable assets		215,476,914	2,953,577	(730,491)		217,700,000
Accumulated depreciation		(37,364,467)	(3,245,189)	368,662		(40,240,994)
<b>Total capital assets ,net</b>	<b>\$</b>	<b>187,826,209</b>	<b>7,558,941</b>	<b>(1,496,033)</b>	<b>-</b>	<b>193,889,117</b>

At the end of fiscal year 2013 and 2012, the District’s investment in capital assets amounted to \$193,626,584 and \$193,889,117 (net of accumulated depreciation), respectively. This investment in capital assets includes land, land improvements, sewer collection and outfall system, buildings and structures, equipment, vehicles and construction-in-process, etc. Major capital assets additions during the year include improvements to portions of the District’s sewer collection and treatment system and pump stations. (See note 4 for further details)

**Debt Administration**

Changes in long-term debt amounts for 2013 were as follows:						
		<b>Balance</b>				<b>Balance</b>
		<b>2012</b>	<b>Additions</b>	<b>Deletions</b>		<b>2013</b>
Loan payable		81,307,947	-	(3,431,967)		77,875,980
2011 Certificates Of Participation		21,750,000	-	(800,000)		20,950,000
<b>Total long-term debt</b>	<b>\$</b>	<b>103,057,947</b>	<b>-</b>	<b>(4,231,967)</b>		<b>98,825,980</b>
Changes in long-term debt amounts for 2012 were as follows:						
		<b>Balance</b>				<b>Balance</b>
		<b>2011</b>	<b>Additions</b>	<b>Deletions</b>		<b>2012</b>
Long-term debt:						
Loan payable	\$	81,329,083	-	(21,136)		81,307,947
2011 Certificates Of Participation		-	21,750,000			21,750,000
<b>Total long-term debt</b>	<b>\$</b>	<b>81,329,083</b>	<b>21,750,000</b>	<b>(21,136)</b>		<b>103,057,947</b>

During fiscal year 2012, the District issued new 2011 Certificates of Participation and began making payments on the SRF loan. See note 6 for further details of the District’s long-term debt.

### **Conditions Affecting Current Financial Position**

Management is unaware of any conditions which could have a significant impact on the District's current financial position, net assets or operating results based on past, present and future events.

### **Requests for Information**

This financial report is designed to provide the District's funding sources, customers, stakeholders and other interested parties with an overview of the District's financial operations and financial condition. Should the reader have questions regarding the information included in this report or wish to request additional financial information, please contact the District's Manager-Engineer at 500 Davidson Street, Novato, California, 94945.

# **Basic Financial Statements**

NOVATO SANITARY DISTRICT  
STATEMENTS OF NET POSITION  
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013	2012
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents (Note 2)	\$13,231,902	\$10,331,492
Restricted - cash and investments (Note 2)	9,610,464	14,595,327
Accrued interest receivable	13,401	15,093
Accounts receivable, net (Note 3)	544,544	1,308,499
Prepaid expenses and other deposits	53,581	52,813
Total current assets	23,453,892	26,303,224
<b>NON-CURRENT ASSETS</b>		
Capital assets - not being depreciated (Note 4)	8,362,618	16,430,111
Capital assets - being depreciated (Note 4)	185,263,966	177,459,006
Total non-current assets	193,626,584	193,889,117
<b>TOTAL ASSETS</b>	<b>\$217,080,476</b>	<b>\$220,192,341</b>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$978,949	\$1,780,576
Payable to other agency		285,000
Customers deposit and unearned revenue	38,006	44,041
Restricted - special assessment payable	166,077	163,708
Accrued interest payable	1,293,552	971,294
Long-term liabilities - due within one year:		
Compensated absences (Note 5)	40,242	39,111
State Revolving Fund Loan payable (Note 6)	3,509,933	3,431,967
Certificates of Participation (Note 6)	830,000	800,000
Total current liabilities	6,856,759	7,515,697
<b>NON-CURRENT LIABILITIES</b>		
Long-term liabilities - due in more than one year:		
Compensated absences (Note 5)	120,725	117,334
Other post-employment benefits payable (Note 7)	919,311	745,079
State Revolving Fund Loan payable (Note 6)	74,366,047	77,875,980
Certificates of Participation (Note 6)	20,120,000	20,950,000
Total non-current liabilities	95,526,083	99,688,393
<b>TOTAL LIABILITIES</b>	<b>102,382,842</b>	<b>107,204,090</b>
<b>NET POSITION (Note 8)</b>		
Net investment in capital assets	104,411,068	105,262,788
Unrestricted	10,286,566	7,725,463
<b>TOTAL NET POSITION</b>	<b>114,697,634</b>	<b>112,988,251</b>
<b>TOTAL LIABILITIES AND NET POSITION</b>	<b>\$217,080,476</b>	<b>\$220,192,341</b>

See accompanying notes to financial statements

NOVATO SANITARY DISTRICT  
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013	2012
<b>OPERATING REVENUES</b>		
Sewer service charges	\$14,670,826	\$13,671,131
Other service charges	305,154	227,067
Permit, inspection and other fees	34,505	21,441
Recycled water facility	33,458	8,060
AB939 - solid waste programs	297,586	297,586
Total operating revenues	15,341,529	14,225,285
<b>OPERATING EXPENSES</b>		
Collection system	1,022,006	1,274,730
Treatment plant	2,561,301	2,560,633
Wastewater reclamation and disposal	423,670	442,266
Laboratory and monitoring	572,718	621,758
Sewers and pump stations	668,427	758,563
AB939 - solid waste programs	318,616	310,890
Recycled water	31,301	
Administrative and engineering	2,505,751	3,789,425
Total operating expenses	8,103,790	9,758,265
Operating income before depreciation	7,237,739	4,467,020
Depreciation and amortization	(4,602,353)	(3,238,715)
<b>OPERATING INCOME</b>	2,635,386	1,228,305
<b>NONOPERATING REVENUES (EXPENSES)</b>		
Property taxes	1,795,781	1,795,489
Franchise fees	46,170	45,000
Rental revenue	67,246	(18,901)
Interest income	67,050	37,129
Interest expense	(2,712,097)	(2,669,346)
Deferred charges amortization		(10,564)
Gain (loss) on sale/disposition of capital assets	2,529	(367,095)
Other non-operating revenues	2,030	229,382
Other non-operating expenses	(341,661)	(8,498)
Total nonoperating revenues (expenses), net	(1,072,952)	(967,404)
Net income (loss) before capital contributions	1,562,434	260,901
<b>CAPITAL CONTRIBUTIONS</b>		
Connection fees	146,949	880,541
Capital contributions		5,732
Capital grants		1,433,561
Total capital contributions	146,949	2,319,834
<b>CHANGES IN NET POSITION</b>	1,709,383	2,580,735
<b>NET POSITION, BEGINNING OF YEAR</b>	112,988,251	110,471,520
Prior year restatement due to implementation of GASB 65 (Note 13)		(64,004)
<b>NET POSITION, END OF YEAR (AS RESTATED)</b>	<b>\$114,697,634</b>	<b>\$112,988,251</b>

See accompanying notes to financial statements

NOVATO SANITARY DISTRICT  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers for sewer service charges and services	\$16,220,930	\$14,211,233
Cash paid to employees for salaries, wages and benefits	(1,922,742)	(1,967,391)
Cash paid to vendors and suppliers for materials and services	(7,435,016)	(6,704,120)
Cash Flows from Operating Activities	6,863,172	5,539,722
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>		
Property taxes	1,795,781	1,795,489
Cash Flows from Noncapital Financing Activities	1,795,781	1,795,489
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>		
Acquisition and construction of capital assets	(4,351,556)	(9,668,718)
Proceeds from sale of capital assets	14,265	
Capital contributions	146,949	2,319,834
Proceeds received from loan payable		2,129,875
Proceeds received from Certificates of Participation		21,750,000
Principal payments on long-term debt	(4,231,967)	(21,136)
Interest payments on long-term debt	(2,389,839)	(6,002,780)
Cash Flows from Capital and Related Financing Activities	(10,812,148)	10,507,075
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest earnings	68,742	36,286
Cash Flows from Investing Activities	68,742	36,286
<b>NET CASH FLOWS</b>	(2,084,453)	17,878,572
Cash, beginning of year	24,926,819	7,048,247
Cash, end of year	\$22,842,366	\$24,926,819
<b>Reconciliation of cash and cash equivalents to statement of net position:</b>		
Cash and cash equivalents	\$13,231,902	\$10,331,492
Restricted - cash and cash equivalents	9,610,464	14,595,327
Total cash and cash equivalents	\$22,842,366	\$24,926,819

(Continued)

NOVATO SANITARY DISTRICT  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

Reconciliation of operating income to net cash provided by operating activities:		
Operating income	<u>\$2,635,386</u>	<u>\$1,228,305</u>
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation and amortization	4,602,353	3,238,715
Other non-operating revenues	115,446	255,481
Other non-operating expenses	(341,661)	(8,498)
Change in assets and liabilities:		
(Increase) decrease in assets:		
Accounts receivable - sewer services	763,955	(269,533)
Prepaid expenses and other deposits	(768)	7,657
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	(801,627)	532,749
Payable to other agency	(285,000)	285,000
Customer deposits and deferred revenue	(6,035)	30,998
Restricted - special assessment payable	2,369	2,540
Compensated absences	4,522	3,285
Other post-employment benefits payable	174,232	233,023
Total adjustments	<u>4,227,786</u>	<u>4,311,417</u>
Net cash provided by operating activities	<u><u>\$6,863,172</u></u>	<u><u>\$5,539,722</u></u>
Schedule of Non-Cash Investing and Financing Activities:		
Change in fair market value of investments	\$3,608	\$27,789
Capital contributions		5,732

See accompanying notes to financial statements

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**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

<b>NOTE 1 – REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</b>
---------------------------------------------------------------------------------

**A.     *Organization and Operations of the Reporting Entity***

The Novato Sanitary District (District) is a separate governmental unit established as a Special District of the State of California, created in 1925. The District provides sewage collection, treatment, reclamation, and disposal services to an area of about 25 square miles in and around the City of Novato in Marin County, California. Revenues are derived principally from sewer service charges collected from commercial and residential customers within the District's service area. The District is governed by a five-member Board of Directors who serve four year terms.

**B.     *Basis of Accounting and Measurement Focus***

Basic Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board is the acknowledged standard setting body for establishing accounting and financial reporting standards followed by governmental entities in the U.S.A.

The District reports its activities as an enterprise fund, which is used to account for operations that are financed and operated in a manner similar to a private business enterprise, where the intent of the District is that the costs of providing wastewater service, treatment and collection to its service area on a continuing basis be financed or recovered primarily through user charges (sewer service charges), capital grants and similar funding. Revenues and expenses are recognized on the full accrual basis of accounting. Revenues are recognized in the accounting period in which they are earned and expenses are recognized in the period incurred, regardless of when the related cash flows take place.

Operating revenues and expenses, such as sewer service charges as well as treatment and collection charges, result from exchange transactions associated with the principal activity of the District. Exchange transactions are those in which each party receives and gives up essentially equal values. Management, administration and depreciation expenses are also considered operating expenses. Other revenues and expenses not included in the above categories are reported as non-operating revenues and expenses.

**C.     *Use of Estimates***

The preparation of the basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported changes in net assets during the reporting period. Actual results could differ from those estimates.

**D.     *Cash and Cash Equivalents***

Substantially all of the District's cash is invested in interest bearing accounts. The District considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

<b>NOTE 1 – REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)</b>
-------------------------------------------------------------------------------------------------

**E.     *Investments***

Changes in fair value that occur during a fiscal year are recognized as investment income reported for that fiscal year. Investment income includes interest earnings, changes in fair value, and any gains or losses realized upon the liquidation or sale of investments.

**F.     *Accounts Receivable and Allowance for Uncollectible Accounts***

The District extends credit to customers in the normal course of operations. When management deems customer accounts uncollectible, the District uses the allowance method for the reservation and write-off of those accounts.

**G.     *Property Taxes and Sewer Assessments***

The Marin County Assessor's Office assesses all real and personal property within the County each year. The Marin County Tax Collector's Office bills and collects the District's share of property taxes and assessments. The Marin County Treasurer's Office remits current and delinquent property tax collections to the District throughout the year. Property tax in California is levied in accordance with Article 13A of the State Constitution at one percent (1%) of countywide assessed valuations.

Property taxes receivable at year-end are related to property taxes collected by the Marin County which have not been credited to the District's cash balance as of June 30. The property tax calendar is as follows:

Lien date	March 1
Levy date	July 1
Due dates	November 1 and March 1
Collection dates	December 10 and April 10

**H.     *Prepaid Expenses***

Certain payments to vendors reflect costs or deposits applicable to future accounting periods and are recorded as prepaid items in the basic financial statements.

**I.     *Capital Assets***

Capital assets acquired and/or constructed are capitalized at historical cost. District policy has set the capitalization threshold for reporting capital assets at \$5,000. Contributed assets are recorded at estimated fair market value at the date of donation and/or historical cost. Upon retirement or other disposition of capital assets, the cost and related accumulated depreciation are removed from the respective balances and any gains or losses are recognized. Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets as follows:

- Sewer system improvements - 15 years
- Sewer collection and outfall system - 50 to 100 years
- Buildings and structures - 15 to 50 years
- Sewer facilities equipment - 5 to 35 years
- Equipment - 5 to 35 years

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

<b>NOTE 1 – REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)</b>
-------------------------------------------------------------------------------------------------

**J.      *Compensated Absences***

The District's policy is to permit employees to accumulate earned vacation up to a total of 240 hours during their first 15 years of service and 320 hours after 15 years of service. Upon termination of employment, employees are paid all unused vacation and forfeit any unused sick time unless the employee retires from the District in which case unused sick leave is counted 100% towards CalPERS service credits.

**K.      *Sewer Service Charges***

The majority of sewer service charges are billed annually on the County of Marin's property tax bills.

**L.      *Capital Contributions***

Capital contributions represent cash and capital asset additions contributed to the District by property owners, granting agencies or real estate developers desiring services that require capital expenditures or connection to the District's system.

**M.      *Deferred Outflows/Inflows of Resources***

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time.

**N.      *Net Position***

The financial statements utilize a net position presentation. Net positions are categorized as follows:

- **Net Investment in Capital Assets** - This component of net position consists of capital assets, net of accumulated depreciation and reduced by any outstanding debt against the acquisition, construction or improvement of those assets.
- **Restricted Net Position** - This component of net position consists of constraints placed on net position use through external constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- **Unrestricted Net Position** - This component of net position consists of net assets that do not meet the definition of *restricted* or *net investment in capital assets*.

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 2 – CASH AND INVESTMENTS**

Cash and cash equivalents as of June 30, are classified in the accompanying financial statements as follows:

	2013	2012
Cash and cash equivalents	\$13,231,902	\$10,331,492
Restricted cash and investments	9,610,464	14,595,327
Total Cash and Investments	\$22,842,366	\$24,926,819

Cash and cash equivalents as of June 30, consist of the following:

	2013	2012
<i>Held by District:</i>		
Cash on hand	\$538	\$252
Deposits with financial institutions	26,457	418,582
Local Agency Investment Fund	13,204,907	10,076,367
<i>Held by Fiscal Agent:</i>		
Deposits with financial institutions	1,697,252	1,723,214
Local Agency Investment Fund	7,913,212	12,708,404
Total Cash and Investments	\$22,842,366	\$24,926,819

**A. *Investments Authorized by the California Government Code and the District's Investment Policy***

The table below identifies the investment types that are authorized by the District in accordance with the California Government Code (or the District's investment policy, where more restrictive). The table also identifies certain provisions of the California Government Code (or the District's investment policy, where more restrictive) that address interest rate risk, credit risk, and concentration of credit risk.

Authorized Investment Type	Maximum Maturity	Minimum Credit Quality	Maximum Percentage of Portfolio	Maximum Investment in One Issuer
State and Local Agency Bonds, Notes and Warrants	5 years		100%	None
Registered State bonds, Notes and Warrants	5 years		100%	None
U.S. Treasury Obligations	5 years		100%	None
Federal Agency Securities	5 years		100%	None
Banker's Acceptances	270 days		40%	30%
Prime Commercial Paper	180 days	A-1	25%	10%
Negotiable Certificates of Deposit	5 years	AA	30%	None
Repurchase Agreements	1 year		100%	None
Reverse Repurchase Agreements	92/30 days		20% of base	None
Medium-term Notes	5 years	AA	30%	None
Money Market Mutual Funds	N/A		15%	10%
Mortgage Pass-through Securities	N/A		30%	None
California Local Agency Investment Fund	N/A		\$40 million per account	None
Passbook Savings Account Demand Deposits	N/A		100%	None

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 2 –CASH AND INVESTMENTS (Continued)**

***B. Investments Authorized by the District's Debt Issues***

The District must maintain required amounts of cash and investments with trustees or fiscal agents under the terms of certain debt issues. These funds are unexpended bond proceeds or are pledged reserves to be used if the District fails to meet its obligations under these debt issues. The California Government Code requires these funds to be invested in accordance with District resolutions, bond indentures or State statutes. The table below identifies the investment types that are authorized for investments held by fiscal agents. The bond indentures contain no limitations for the maximum investment in any one issuer or the maximum percentage of the portfolio that may be invested in any one investment type. The table also identifies certain provisions related to maturities and credit ratings, where applicable, of these investments:

Authorized Investment Type	Maximum Maturity	Minimum Credit Quality (per S&P)
Federal Securities		
U.S. Agency Securities		A
Interest Bearing Deposit Accounts, including Certificates of Deposit		A or fully insured by the FDIC
Commercial Paper	180 days	Highest Short-Term Rating
Federal Funds or Bankers' Acceptances	1 year	Highest Rating Category
Money Market Funds		AAAm-G, AAAm or Aam
Obligations the interest on which is excludable from gross income pursuant to IRS Tax Code Section 103		A
Obligations issued by any corporation organized and operating within the U.S. with assets > \$500 million		A
Municipal Bonds or Notes		Two Highest Categories
Guaranteed Investment Agreements		A
California Local Agency Investment Fund (LAIF)		

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

<b>NOTE 2 –CASH AND INVESTMENTS (Continued)</b>
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**C. Custodial Credit Risk**

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The California Government Code and the District's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provision for deposits:

The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under State law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. Of the bank balances, up to \$250,000 at June 30, 2013 and 2012 is federally insured and the remaining balance is collateralized in accordance with the Code; however, the collateralized securities are not held in the District's name.

The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Code and the District's investment policy contains legal and policy requirements that would limit the exposure to custodial credit risk for investments. With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools (such as LAIF).

**D. Interest Rate Risk**

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Normally, the longer the maturity of an investment, the greater the sensitivity of its fair value changes in market interest rates. The District generally manages its interest rate risk by holding investments to maturity.

The District is a participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The District reports its investment in LAIF at the fair value amount provided by LAIF, which is the same as the value of the pool share. The balance is available for withdrawal on demand, and is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis. Included in LAIF's investment portfolio are collateralized mortgage obligations, mortgage-backed securities, other asset-backed securities, loans to certain state funds, and floating rate securities issued by federal agencies, government-sponsored enterprises, United States Treasury Notes and Bills, and corporations. At June 30, 2013 and 2012, these investments matured in an average of 278 and 268 days, respectively.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 2 – CASH AND INVESTMENTS (Continued)**

***E. Credit Risk***

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. As of June 30, 2013 and 2012, the Local Agency Investment Fund was not rated.

***F. Concentration of Credit Risk***

The District's investment policy contains no limitations on the amounts that can be invested in any one issuer as beyond that stipulated by the California Government Code. There were no investments in any one issuer that represent 5% or more of total District's investments at June 30, 2013 and 2012, respectively.

**NOTE 3 – ACCOUNTS RECEIVABLE**

The District's accounts receivable at June 30, was as follows:

<u>Description</u>	<u>2013</u>	<u>2012</u>
Sewer services	\$338,862	\$209,489
Governmental agencies		51,874
Capital grant		886,120
Property tax	66,268	122,414
Recycling	51,962	
Other, net of allowance	87,452	38,602
	<u>\$544,544</u>	<u>\$1,308,499</u>

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 4 – CAPITAL ASSETS**

**A. Capital Assets Activity**

Changes in capital assets for the current fiscal year were as follows:

	<u>Balance June 30, 2012</u>	<u>Additions</u>	<u>Deletions/ Transfers</u>	<u>Reclassifications</u>	<u>Balance June 30, 2013</u>
Non-depreciable assets:					
Land and land rights	\$2,774,742			(\$1,235)	\$2,773,507
Easements	2,118,095				2,118,095
Construction-in-process	<u>11,537,274</u>	<u>\$622,662</u>	<u>(\$8,688,920)</u>		<u>3,471,016</u>
Total non-depreciable assets	<u>16,430,111</u>	<u>622,662</u>	<u>(8,688,920)</u>	<u>(1,235)</u>	<u>8,362,618</u>
Depreciable assets:					
Sewer system improvements	162,355,711	2,824,901	8,688,920	27,996	173,897,528
Sewer collection and outfall system	46,515,619	419,495		(26,761)	46,908,353
Sewer facilities equipment	6,895,689	478,464	(83,731)		7,290,422
Equipment	<u>1,932,981</u>	<u>6,034</u>	<u>(164,551)</u>		<u>1,774,464</u>
Total depreciable assets	<u>217,700,000</u>	<u>3,728,894</u>	<u>8,440,638</u>	<u>1,235</u>	<u>229,870,767</u>
Accumulated depreciation:					
Sewer system improvements	(21,083,218)	(3,762,697)			(24,845,915)
Sewer collection and outfall system	(13,164,363)	(480,408)			(13,644,771)
Sewer facilities equipment	(5,007,310)	(243,417)	76,698		(5,174,029)
Equipment	<u>(986,103)</u>	<u>(115,831)</u>	<u>159,848</u>		<u>(942,086)</u>
Total accumulated depreciation	<u>(40,240,994)</u>	<u>(4,602,353)</u>	<u>236,546</u>		<u>(44,606,801)</u>
Total depreciable assets, net	<u>177,459,006</u>	<u>(873,459)</u>	<u>8,677,184</u>	<u>1,235</u>	<u>185,263,966</u>
<b>Total capital assets, net</b>	<u><u>\$193,889,117</u></u>	<u><u>(\$250,797)</u></u>	<u><u>(\$11,736)</u></u>		<u><u>\$193,626,584</u></u>

Major capital assets additions during the year include improvements to portions of the District's sewer collection and treatment system and pump stations.

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 4 – CAPITAL ASSETS (Continued)**

Changes in capital assets for the prior fiscal year were as follows:

	<u>Balance June 30, 2011</u>	<u>Additions</u>	<u>Deletions/ Transfers</u>	<u>Balance June 30, 2012</u>
Non-depreciable assets:				
Land and land rights	\$2,774,742			\$2,774,742
Easements	2,112,363	\$5,732		2,118,095
Construction-in-process	4,826,657	7,844,821	(\$1,134,204)	11,537,274
Total non-depreciable assets	<u>9,713,762</u>	<u>7,850,553</u>	<u>(1,134,204)</u>	<u>16,430,111</u>
Depreciable assets:				
Sewer system improvements	159,878,106	2,833,199	(355,594)	162,355,711
Sewer collection and outfall system	46,515,619			46,515,619
Sewer facilities equipment	7,199,641	101,592	(405,544)	6,895,689
Equipment	1,883,548	18,786	30,647	1,932,981
Total depreciable assets	<u>215,476,914</u>	<u>2,953,577</u>	<u>(730,491)</u>	<u>217,700,000</u>
Accumulated depreciation:				
Sewer system improvements	(18,586,610)	(2,507,252)	10,644	(21,083,218)
Sewer collection and outfall system	(12,684,880)	(479,483)		(13,164,363)
Sewer facilities equipment	(5,155,345)	(157,631)	305,666	(5,007,310)
Equipment	(937,632)	(100,823)	52,352	(986,103)
Total accumulated depreciation	<u>(37,364,467)</u>	<u>(3,245,189)</u>	<u>368,662</u>	<u>(40,240,994)</u>
Total depreciable assets, net	<u>178,112,447</u>	<u>(291,612)</u>	<u>(361,829)</u>	<u>177,459,006</u>
<b>Total capital assets, net</b>	<u><u>\$187,826,209</u></u>	<u><u>\$7,558,941</u></u>	<u><u>(\$1,496,033)</u></u>	<u><u>\$193,889,117</u></u>

Major capital assets additions during the year include construction of the District's new recycled water facility and other buildings, structures and improvements.

**B. Construction-In-Process**

The District is involved in various construction projects throughout the year. Once completed, projects are capitalized and depreciated over the life of the asset.

Construction-in-process consists of the following projects as of June 30:

<u>Projects</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>
Wastewater treatment plant upgrade	\$879,643	\$7,947,232	\$1,279,999
Collection system improvements	1,747,180	2,119,019	2,015,244
Pump station rehabilitation	785,526	803,188	936,614
North Bay Water Reuse Authority		526,016	475,385
NTP soil and groundwater project			100,273
Various other minor projects <\$50,000	58,667	141,819	19,142
Total	<u><u>\$3,471,016</u></u>	<u><u>\$11,537,274</u></u>	<u><u>\$4,826,657</u></u>

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 5 – COMPENSATED ABSENCES**

The changes to compensated absences balances at June 30, were as follows:

<u>Balance 2012</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 2013</u>	<u>Due Within One Year</u>
\$156,445	\$20,706	(\$16,184)	\$160,967	\$40,242

<u>Balance 2011</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 2012</u>	<u>Due Within One Year</u>
\$153,160	\$4,072	(\$787)	\$156,445	\$39,111

**NOTE 6 – LONG-TERM DEBT**

**A. Long-Term Debt Activity**

Changes in long-term debt amounts for 2012-2013 were as follows:

	<u>Balance June 30, 2012</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance June 30, 2013</u>	<u>Due within one year</u>
Long-term debt:					
2011 Wastewater Revenue Certificates of Participation	\$21,750,000		(\$800,000)	\$20,950,000	\$830,000
SRF Loan payable	81,307,947		(3,431,967)	77,875,980	3,509,933
Total long-term debt	<u>\$103,057,947</u>		<u>(\$4,231,967)</u>	<u>\$98,825,980</u>	<u>\$4,339,933</u>

Changes in long-term debt amounts for 2011-2012 were as follows:

	<u>Balance June 30, 2011</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance June 30, 2012</u>	<u>Due within one year</u>
Long-term debt:					
2011 Wastewater Revenue Certificates of Participation		\$21,750,000		\$21,750,000	\$800,000
SRF Loan payable	\$81,329,083		(\$21,136)	81,307,947	3,431,967
Total long-term debt	<u>\$81,329,083</u>	<u>\$21,750,000</u>	<u>(\$21,136)</u>	<u>\$103,057,947</u>	<u>\$4,231,967</u>

**B. 2011 Wastewater Revenue Certificates of Participation**

The District issued \$21,750,000 in Wastewater Revenue Certificates of Participation on September 27, 2011 to finance the construction of wastewater system improvements and pay issuance costs. The Certificates are payable from net revenues of the District and bear interest rates of 3.00%-4.75%. Interest payments are due February 1 and August 1 of each year, commencing on February 1, 2012. Principal payments are due February 1 of each year commencing February 1, 2013 through 2032.

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 6 – LONG-TERM DEBT (Continued)**

The following table summarizes the debt service maturity of the District for the 2011 Certificates of Participation:

<u>Fiscal Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2014	\$830,000	\$861,698	\$1,691,698
2015	855,000	836,798	1,691,798
2016	885,000	811,148	1,696,148
2017	905,000	775,748	1,680,748
2018	925,000	739,548	1,664,548
2019-2023	5,015,000	3,123,540	\$8,138,540
2024-2028	5,960,000	2,047,848	\$8,007,848
2029-2032	5,575,000	654,154	\$6,229,154
Total	<u>\$20,950,000</u>	<u>\$9,850,482</u>	<u>\$30,800,482</u>

**C. *Loan Payable - State Water Resources Control Board Loan***

In fiscal year 2008, the District was granted a loan for \$81,329,083 from the California State Water Resources Control Board under the State Revolving Fund (SRF) loan program to upgrade and expand the Novato Treatment Plant to treat the combined flow of the District's wastewater treatment plants. The funds received are Federal funding provided to the State of California under the Federal Clean Water Act.

The District constructed the Ignacio Transfer Pump Station at the site of the Ignacio Treatment Plant along with the Ignacio Conveyance Force Main to convey flow from the Ignacio Transfer Pump Station to the Novato Treatment Plant.

As of June 30, 2013, the District has received \$81,329,083 from the SRF loan program. Interest accrues on the obligation at a rate of 2.40% compounded annually. The first debt service payment was paid on December 31, 2011 and each December 31st thereafter through fiscal year 2031. The following table summarizes the debt service maturity of the District for this loan as follows:

<u>Fiscal Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2014	\$3,509,933	\$1,869,024	\$5,378,957
2015	3,594,171	1,784,785	5,378,956
2016	3,680,431	1,698,525	5,378,956
2017	3,768,762	1,610,195	5,378,957
2018	3,859,212	1,519,744	5,378,956
2019-2023	20,730,642	6,164,139	26,894,781
2024-2028	23,340,627	3,554,153	26,894,780
2029-2031	15,392,202	744,666	16,136,868
Total	<u>\$77,875,980</u>	<u>\$18,945,231</u>	<u>\$96,821,211</u>

**NOVATO SANITARY DISTRICT  
 NOTES TO BASIC FINANCIAL STATEMENTS  
 For the Years Ended June 30, 2013 and 2012**

**NOTE 7 – POST EMPLOYMENT BENEFITS PAYABLE**

The District implemented the provisions of Governmental Accounting Standards Board Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. This Statement establishes uniform financial reporting standards for employers providing postemployment benefits other than pensions (OPEB). Required disclosures are presented below.

**A. Plan Description – Eligibility**

The District pays a portion of the cost of health insurance for retirees under any group plan offered by CalPERS, subject to certain restrictions as determined by the District.

Membership in the OPEB plan consisted of the following members as of June 30:

	<b>2013</b>	<b>2012</b>	<b>2011</b>
Active plan members	19	20	20
Retirees and beneficiaries receiving benefits	23	23	24
Total plan membership	42	43	44

**B. Single-Employer Plan - Description of Benefits**

The District offers post employment medical benefits to retired employees who satisfy the eligibility rules. Spouses, surviving spouses and eligible dependents are also eligible to receive benefits. Retirees may enroll in any plan available through the District's CalPERS medical plan. The contribution requirements of Plan members and the District were adopted by the Board of Directors in July 2008 as follows:

The District contributes toward post-retirement benefits for employees who retire after age 50 with at least 5 years of service. For those employed prior to July 1, 2008, who retire after age 55 with at least 10 years of service, the District will pay the full monthly premiums for medical coverage for the retired employee, but not more than the Kaiser Northern California amount. If the retiree is at least age 60 with at least 15 years of service, the premium for the employee's one eligible spouse is paid. Coverage is for the lives of the retired employee and spouse. Medical coverage is provided under any plans offered by CalPERS.

For all other employees, hired on or after July 1, 2008, who retire after age 50 with at least 5 years of service, the District will pay the minimum CalPERS medical benefit. In 2013 and 2012, respectively, this minimum amount was \$115 and \$112 per month. This benefit is paid for as long as the retiree or spouse is living, provided he/she is covered under the CalPERS medical plans.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 7 – POST EMPLOYMENT BENEFITS PAYABLE (Continued)**

**C. *Funding Policy***

The District is required to contribute the *Annual Required Contribution (ARC) of the Employer*, an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The current ARC rate is 15.141% of the annual covered payroll.

The District will pay 100% of the cost of the post-employment benefit plan for those employees employed prior to July, 1, 2008 and meet the required service years. The District will pay the minimum CalPERS medical benefit for all other employees who do not meet the previously noted service requirements. The District funds the plan on a pay-as-you-go basis and records a liability for the difference between pay-as-you-go and the actuarially determined ARC cost.

**D. *Actuarial Assumptions***

The annual required contribution (ARC) was determined as part of a July 1, 2012 actuarial valuation using the entry age normal cost method. This is a projected benefit cost method, which takes into account those benefits that are expected to be earned in the future as well as those already accrued. The actuarial assumptions included (a) 4.0% investment rate of return, (b) 0.0% projected annual salary increase, (c) 4.0% inflation rate and (d) health care cost trend rates from 5.0% to 7.0% for medical benefits. The actuarial methods and assumptions used include techniques that smooth the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets. Actuarial calculations reflect a long-term perspective and actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future. Actuarially determined amounts are subject to revision at least tri-ennially as results are compared to past expectations and new estimates are made about the future. The District's OPEB unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll using a 30 year amortization period on a closed basis.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
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**NOTE 7 – POST EMPLOYMENT BENEFITS PAYABLE (Continued)**

**E. Funding Progress and Funded Status**

The District's Net OPEB Obligation (NOO) is recorded in the Statement of Net Position and is calculated as follows:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Annual OPEB expense:			
Annual required contribution (ARC)	\$402,145	\$458,282	\$443,883
Interest on net OPEB obligation	29,803	20,777	11,233
Adjustment to annual required contribution	<u>(45,628)</u>	<u>(31,172)</u>	<u>(16,535)</u>
Total annual OPEB expense	386,320	447,887	438,581
Change in net OPEB payable obligation:			
Age adjusted contributions made	<u>(212,088)</u>	<u>(214,864)</u>	<u>(209,761)</u>
Total change in net OPEB payable obligation	174,232	233,023	228,820
OPEB payable - beginning of year	<u>745,079</u>	<u>512,056</u>	<u>283,236</u>
OPEB payable - end of year	<u><u>\$919,311</u></u>	<u><u>\$745,079</u></u>	<u><u>\$512,056</u></u>

The actuarial accrued liability (AAL) representing the present value of future benefits as of June 30, 2013 amounted to \$5,347,276 per the actuarial study dated July 1, 2012.

The Plan's annual required contributions and actual contributions for fiscal years ended June 30, is set forth below:

***Three-Year History of Net OPEB Obligation***

<u>Fiscal Year Ended</u>	<u>Annual OPEB Cost</u>	<u>Age Adjusted Contribution</u>	<u>Percentage of Annual OPEB Cost Contributed</u>	<u>Net OPEB Obligation Payable</u>
2013	\$386,320	\$212,088	54.90%	\$919,311
2012	447,887	214,864	47.97%	745,079
2011	438,581	209,761	47.83%	512,056

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 7 – POST EMPLOYMENT BENEFITS PAYABLE (Continued)**

The Schedule of Funding Progress presents trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits. Trend data from the last three actuarial studies are presented below:

*Required Supplemental Information - Schedule of Funding Progress*

Actuarial Valuation Date	Actuarial Value of Plan Assets (a)	Actuarial Accrued Liability (b)	Unfunded Actuarial Liability (UAAL) (b-a)	Funded Ratio (a/b)	Annual Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
7/1/2012	\$0	\$5,347,276	\$5,347,276	0.00%	\$1,973,900	270.899%
7/1/2010	0	6,112,283	6,112,283	0.00%	2,000,000	305.610%
7/1/2009	0	5,554,000	5,554,000	0.00%	2,350,000	236.340%

**NOTE 8 – NET POSITION**

Calculation of net position as of June 30, were as follows:

	<u>2013</u>	<u>2012</u>
<i>Net investment in capital assets:</i>		
Capital assets - not being depreciated	\$8,362,618	\$16,430,111
Capital assets, net - being depreciated	185,263,966	177,459,006
SRF Loan Payable	(77,875,980)	(81,307,947)
Certificates of Participation	(20,950,000)	(21,750,000)
Unspent proceeds	9,610,464	14,431,618
Total investment in capital assets	<u>104,411,068</u>	<u>105,262,788</u>
<i>Unrestricted net position:</i>		
Non-spendable net position:		
Prepaid expenses and deposits	53,581	52,813
Total non-spendable net position	<u>53,581</u>	<u>52,813</u>
Spendable net position are designated as follows:		
Undesignated net position reserve	10,232,985	7,672,650
Total spendable net position	<u>10,232,985</u>	<u>7,672,650</u>
Total unrestricted net position	<u>10,286,566</u>	<u>7,725,463</u>
Total net position	<u><u>\$114,697,634</u></u>	<u><u>\$112,988,251</u></u>

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 9 – DEFERRED COMPENSATION SAVINGS PLAN**

The District's employees may participate in two 457 Deferred Compensation Programs (Programs). The Programs are available to all District employees and are entirely voluntary. The purpose of these Programs is to provide deferred compensation for public employees that elect to participate in these Programs. Generally, eligible employees may defer receipt of a portion of their salary until termination, retirement, death or unforeseeable emergency. Until the funds are paid or otherwise made available to the employee, the employee is not obligated to report the deferred salary for income tax purposes. The District makes no matching contributions to the Programs.

Federal law requires deferred compensation assets to be held in trust for the exclusive benefit of the participants. Accordingly, the District is in compliance with this legislation. Therefore, these assets are not the legal property of the District, and are not subject to claims of the District's general creditors. Market value of all Program assets held in trust by the District's two deferred compensation programs at June 30, 2013 and 2012 amounted to \$2,277,403 and \$2,064,124, respectively.

The District has implemented GASB Statement No. 32, *Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans*. Since the District has little administrative involvement and does not perform the investing function for this plan, the assets and related liabilities are not shown on the statement of net position.

The District also offers a 401(a) Plan (Plan) to management and confidential employees. The District contributes 2.5% of base salary for all qualified employees, with the exception of the Manager-Engineer and Deputy Manager. The District's contribution for the Manager-Engineer is equivalent to the maximum of a 457 plan's annual contribution, and the District's contribution for the Deputy Manager is 8% of his base salary. Employee contributions to this Plan are mandatory for qualified employees. Market value of all Plan assets held in trust by the District's 401(a) Plan at June 30, 2013 and 2012 amounted to \$517,284 and \$402,885, respectively.

**NOTE 10 – DEFINED BENEFIT PENSION PLAN**

**A. *Plan Description***

The Agency contributes to the California Public Employees Retirement System (CalPERS), a cost-sharing multi-employer defined benefit pension plan. CalPERS provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. CalPERS acts as a common investment and administrative agent for participating public agencies within the State of California. Benefit provisions and all other requirements are established by state statute and the Agency. Copies of CalPERS annual financial report may be obtained from their Executive Office: 400 P Street, Sacramento, CA, 95814.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

<b>NOTE 10 – DEFINED BENEFIT PENSION PLAN (Continued)</b>
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**B. Funding Policy**

The District has three tiers of employees for determining retirement benefits – Tier I is for those employees hired prior to January 1, 2012, Tier II is for those employees hired between January 1, 2012 through December 31, 2012, and Tier III is for those employees hired on or after January 1, 2013.

The employee contribution rate for Tier I plan members in the 2.0% at 55 Risk Pool Retirement Plan with CalPERS, is 7.846%% of their annual covered salary of which the employee pays 1% and the District pays 6%. The contribution rate for Tier II plan members in the 2% at 60 Risk Pool Retirement Plan with CalPERS, is 7.846% of their annual covered salary of which the employee pays the entire 7%. The contribution rate for Tier III plan members in the 2% at 62 Risk Pool Retirement Plan with CalPERS, is 6.25% of reportable compensation, of which the employee pays 6.25%. The District makes these contributions required of District employees on their behalf and for their account.

Also, the District is required to contribute the actuarially determined remaining amounts necessary to fund the benefits for its members. The required employer contribution rates are equal to the annual pension costs (APC) percentage of payroll for fiscal years 2013, 2012 and 2011 as noted below. The contribution requirements of the plan members are established by State statute, and the employer contribution rate is established and may be amended by CalPERS. For fiscal years 2013, 2012 and 2011, the District's annual contributions for the CalPERS plan were equal to the Agency's required and actual contributions for each fiscal year as follows:

***Three Year Trend Information:***

<u>Fiscal Year</u>	<u>Annual Pension Cost (APC)</u>	<u>Percentage of APC Contributed</u>	<u>Net Pension Obligation</u>	<u>APC Percentage of Payroll</u>
2010-2011	\$251,631	100%	\$0	12.937%
2011-2012	215,351	100%	0	14.028%/10.059% *
2012-2013	316,059	100%	0	10.238%

\* The required contribution percentage for the District was adjusted after the pay-off of the Side Fund.

**NOVATO SANITARY DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For the Years Ended June 30, 2013 and 2012**

**NOTE 11 –RISK MANAGEMENT**

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The District is a member of the California Sanitation Risk Management Authority (CSRMA), an intergovernmental risk sharing joint powers authority currently operating as a common risk management and loss prevention program for sixty California sanitation districts. The District pays an annual premium to CSRMA for its public liability and workers compensation risk coverage. The Agreement for formation of the CSRMA provides that CSRMA will be self-sustaining through member premiums and will provide specific excess insurance through commercial companies. The CSRMA is allowed to make additional assessments to its members based on a retrospective premium adjustment process. At June 30, 2013, the District participated in the self insurance programs of the CSRMA as follows:

- General and automotive liability, including errors and omissions and employment practices liability (EPL): The District is self-insured through the CSRMA up to \$15,500,000 with a \$25,000 deductible (\$25,000 for EPL, \$25,000 for sewer backup, and \$2,500 for E&O) per occurrence. Excess liability insurance is purchased above the \$15,500,000 self-insured layer to \$25,550,000 through CSRMA.
- Workers' compensation and employer's liability: The District is self-insured through the CSRMA up to \$750,000 with a deductible of \$0 per claim. The District purchased through CSRMA, additional excess workers' compensation coverage and excess employer's liability coverage of \$1,000,000.

In addition to the above, the District also has the following insurance coverage:

- Employee dishonesty coverage up to \$1,000,000 per loss for public employee dishonesty, forgery or alteration, computer fraud, coverage of up to \$100,000 for faithful performance and coverage up to \$10,000 for theft, with a deductible of \$10,000 per claim.
- Special form property coverage up to \$56,157,464 with a deductible of \$25,000 per claim. Included in this coverage are a public entity pollution liability policy for up to \$25,000,000 and a cyber liability policy for up to \$20,000,000.
- Public entity physical damage up to \$989,262 total value, with a \$2,000/\$5,000 deductible.

Settled claims have not exceeded any of the coverage amounts in any of the last three fiscal years and there were no reductions in the District's insurance coverage during the years ending June 30, 2013, 2012 and 2011. Liabilities are recorded when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated net of the respective insurance coverage. Liabilities include an amount for claims that have been incurred but not reported (IBNR). There were no IBNR claims payable as of June 30, 2013, 2012 and 2011.

**NOVATO SANITARY DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For the Years Ended June 30, 2013 and 2012**

**NOTE 12 – COMMITMENTS AND CONTINGENCIES**

**A.     *Local Improvement District Bonds***

Within the District's boundaries, there exists Assessment District No. 2001 (Novato Heights) which was formed for the sole purpose of financing sewer system improvements. The District is not liable for repayment of any bonds issued to finance these local improvements. The District acts as the agent for the property owners within the assessment district by collecting assessments, forwarding collections to bondholders, and initiating foreclosure procedures if appropriate. The outstanding balance on these bonds as of June 30, 2013 and 2012 was \$1,255,000 and \$1,350,000, respectively.

**B.     *Construction Contracts***

The District has a variety of agreements with developers and private parties relating to the installation, improvement or modification of transmission facilities and distribution systems within its service area. The financing of such improvements is provided primarily from advances for construction and the District's capital replacement reserve. The District has committed to approximately \$3,294,412 of open construction contracts as of June 30, 2013.

**C.     *Grant Awards***

Grant funds received by the District are subject to audit by the grantor agencies. Such audits could lead to requests for reimbursements to the grantor agencies for expenditures disallowed under terms of the grant. Management of the District believes that such disallowances, if any, would not be significant.

**D.     *Litigation***

In the ordinary course of operations, the District is subject to claims and litigation from outside parties. After consultation with legal counsel, the District believes the ultimate outcome of such matters, if any, will not materially affect its financial condition.

**NOTE 13 – PRIOR PERIOD RESTATEMENT**

During fiscal year ended June 30, 2013, the District early implemented the provisions of GASB 65, *Items Previously Reported as Assets and Liabilities*, requiring the District to restate the deferred charges previously recognized. The net impact of (\$64,004) to the ending balance of net position is shown on the Statements of Revenues, Expenses and Changes in Net Position.

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## **Required Supplementary Information**

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**Novato Sanitary District**  
**Schedule of Funding Status – Other Post-Employment Benefits Obligation**  
**For the Years Ended June 30, 2013 and 2012**

*Funded Status and Funding Progress of the Plan*

*Required Supplemental Information - Schedule of Funding Progress*

Actuarial Valuation Date	Actuarial Value of Plan Assets (a)	Actuarial Accrued Liability (b)	Unfunded Actuarial Accrued Liability (UAAL) (b-a)	Funded Ratio (a/b)	Annual Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
7/1/2012	\$0	\$5,347,276	\$5,347,276	0.00%	\$1,973,900	270.899%
7/1/2010	0	6,112,283	6,112,283	0.00%	2,000,000	305.610%
7/1/2009	0	5,554,000	5,554,000	0.00%	2,350,000	236.340%

The most recent valuation (dated July 1, 2012) includes an Actuarial Accrued Liability and Unfunded Actuarial Accrued Liability of \$5,347,276. There are no plan assets because the District funds on a pay as-you-go basis. The covered payroll (annual payroll of active employees covered by the plan) for the year ended June 30, 2013 was estimated at \$1,973,900. The ratio of the unfunded actuarial accrued liability to annual covered payroll is 270.899%.

*Actuarial Methods and Assumptions*

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future. Actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and the pattern of sharing of costs between the employer and plan members to that point. Consistent with the long-term perspective of actuarial calculations, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities for benefits.

The following is a summary of the actuarial assumptions and methods:

Valuation date	June 30, 2012
Actuarial cost method	Entry age normal cost method
Amortization method	Level percent of payroll amortization
Remaining amortization period	20 Years as of the valuation date
Asset valuation method	15 Years smoothed market
Actuarial assumptions:	
Investment rate of return	7.50%
Projected salary increase	3.30% -14.20%
Inflation rate	2.75%
Health care cost trend rates	5.00% - 7.00%

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## **Statistical Information Section**

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**Novato Sanitary District  
Statistical Section**

This part of the District's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health.

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	<b><u>Page No.</u></b>
<b>Financial Trends</b> These schedules contain information to help the reader understand how the District's Financial performance and well-being have changed over time.	42-44
<b>Revenue Capacity</b> These schedules contain information to help the reader assess the District's most significant own-source revenue, sewer service charges.	45-50
<b>Debt Capacity</b> These schedules present information to help the reader assess the affordability of the district's current levels of outstanding debt and the District's ability to issue additional debt in the future.	51-52
<b>Demographic Information</b> This schedule offers demographic indicators to help the reader understand the environment within which the District's financial activities take place.	53
<b>Operating Information</b> This schedule contains service and infrastructure data to help the reader understand how the information in the District's financial report relates to the service the District provides.	54-55

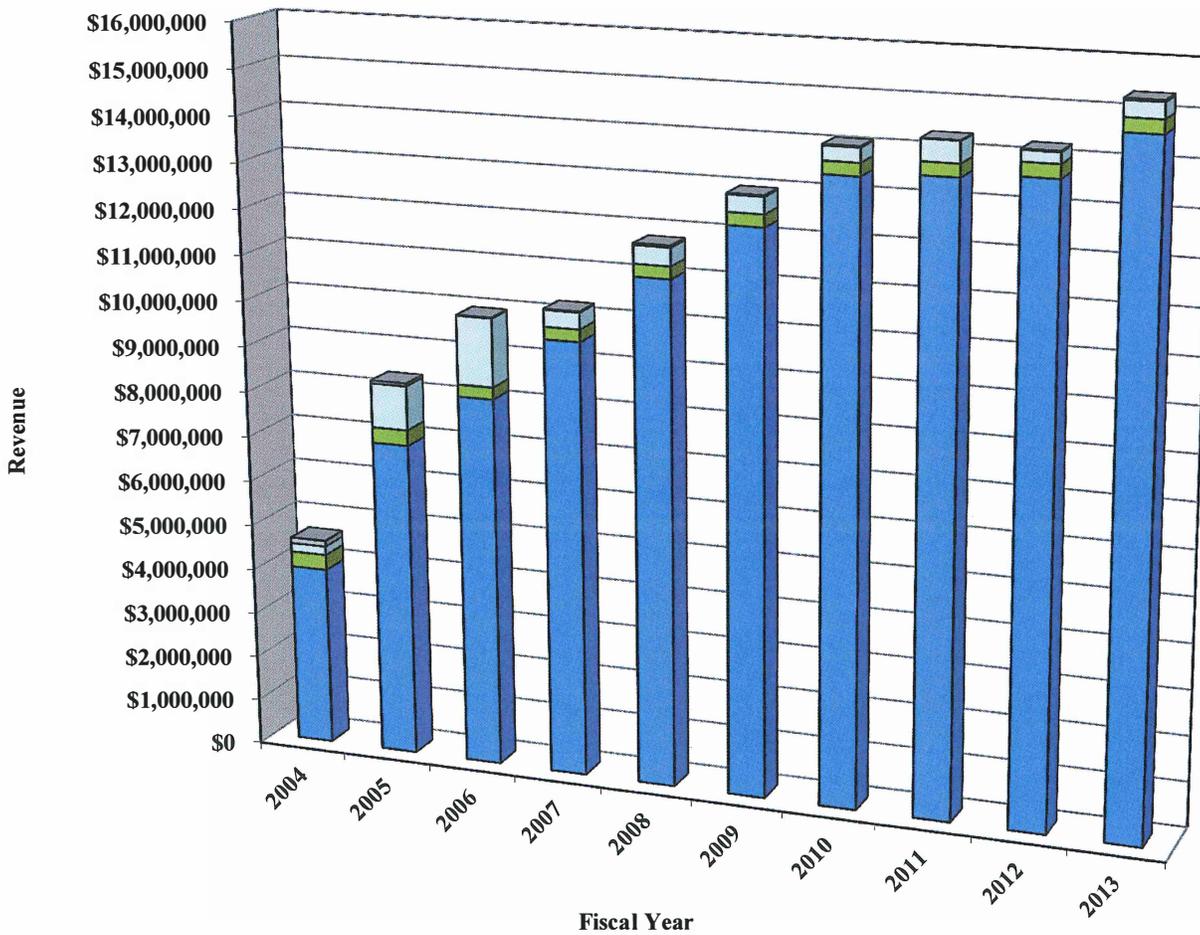
**Novato Sanitary District**  
**Changes in Net Position and Net Position by Component**  
**Last Ten Fiscal Years**

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
<b>Changes in net assets:</b>										
Operating revenues (see Schedule 2)	\$ 4,626,891	8,339,963	9,937,511	10,226,728	11,768,650	12,948,148	14,071,716	14,316,441	14,225,285	15,341,529
Operating expenses (see Schedule 3)	(5,220,170)	(5,656,823)	(5,848,165)	(6,919,638)	(7,464,243)	(7,685,390)	(9,654,452)	(8,464,043)	(9,758,265)	(8,103,790)
Depreciation and amortization	(810,357)	(871,142)	(912,921)	(967,449)	(1,326,027)	(2,227,627)	(2,288,892)	(2,306,550)	(3,238,715)	(4,602,353)
<b>Operating income(loss)</b>	<b>(1,403,636)</b>	<b>1,811,998</b>	<b>3,176,425</b>	<b>2,339,641</b>	<b>2,978,380</b>	<b>3,035,131</b>	<b>2,128,372</b>	<b>3,545,848</b>	<b>1,228,305</b>	<b>2,635,386</b>
<b>Non-operating revenues(expenses)</b>										
Property taxes	1,392,792	1,279,567	1,385,156	1,796,003	1,995,120	1,928,207	1,866,049	1,773,877	1,795,489	1,795,781
Interest	196,824	254,031	330,052	657,453	1,081,073	702,002	196,303	30,387	37,129	67,050
Interest expense	(71,863)	(43,064)	(20,687)	(383,161)	(1,305,067)	(1,302,270)	(1,211,880)	(209,456)	(2,669,346)	(2,712,097)
Connection Fees									-	-
Special Equalization Charges	15,267	18,339	437	527	2,908	-			76	32
Franchise fees/Rental Income	117,517	117,517	122,517	127,517	127,517	127,517	45,000	95,000	26,099	113,416
Deferred Charges Amortization	-	-	-	-	-	(18,689)	(18,689)	(16,744)	(10,564)	-
Gain/(Loss) on sale/disposition of assets	(822,873)	(111,529)	(101,481)	(453,852)	(221,920)	(83,842)	(909,553)	(6,634,450)	(367,095)	2,529
Other revenue/(expense), net	(1,112)	(875)	(11,911)	-	-	(2,022)	(17,644)	42,623	220,808	(339,663)
<b>Total non-operating revenues(expenses), net</b>	<b>826,552</b>	<b>1,513,986</b>	<b>1,704,083</b>	<b>1,744,487</b>	<b>1,679,631</b>	<b>1,350,903</b>	<b>(50,414)</b>	<b>(4,918,763)</b>	<b>(967,404)</b>	<b>(1,072,952)</b>
<b>Net income before capital contributions</b>	<b>(577,084)</b>	<b>3,325,984</b>	<b>4,880,508</b>	<b>4,084,128</b>	<b>4,658,011</b>	<b>4,386,034</b>	<b>2,077,958</b>	<b>(1,372,915)</b>	<b>260,901</b>	<b>1,562,434</b>
Connection Fees	1,460,645	675,451	511,830	2,325,277	316,609	647,101	1,277,790	174,631	880,541	146,949
Capital contributions	1,374,674	242,866	3,342,124	333,885	338,915	395,702	446,867	101,818	5,732	-
Capital Grant								221,689	1,433,561	-
<b>Changes in net position</b>	<b>\$ 2,258,235</b>	<b>4,244,301</b>	<b>8,734,462</b>	<b>6,743,290</b>	<b>5,313,535</b>	<b>5,428,837</b>	<b>3,802,615</b>	<b>(874,777)</b>	<b>2,580,735</b>	<b>1,709,383</b>
<b>Net position by component:</b>										
Net Investment in capital assets	\$ 76,163,663	81,353,813	95,265,483	77,039,741	83,754,794	79,067,990	102,065,015	106,497,126	105,198,784	104,411,068
Unrestricted	12,176,517	11,230,668	6,053,460	31,022,492	29,620,974	28,475,692	9,281,282	3,974,394	7,789,467	10,286,566
<b>Total net position</b>	<b>\$ 88,340,180</b>	<b>92,584,481</b>	<b>101,318,943</b>	<b>108,062,233</b>	<b>113,375,768</b>	<b>107,543,682</b>	<b>111,346,297</b>	<b>110,471,520</b>	<b>112,988,251</b>	<b>114,697,634</b>

Source: Novato Sanitary District Accounting Department

**Novato Sanitary District  
Operating Revenue By Source  
Last Ten Fiscal Years**

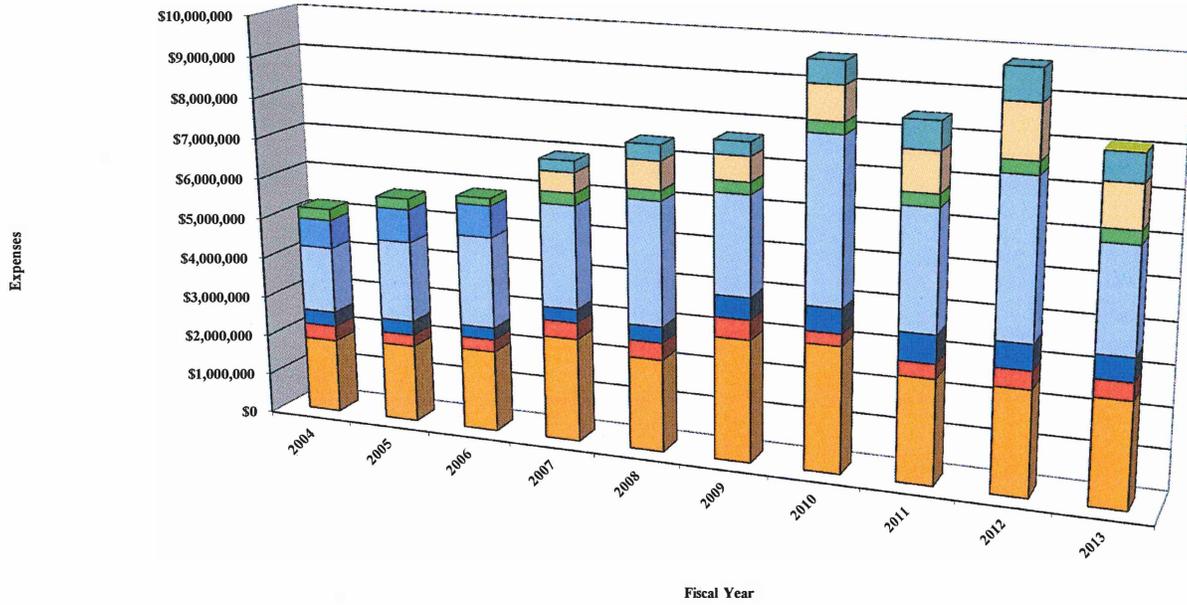
Fiscal Year	Wastewater Service Charges	Permits, Inspections and Other Fees	AB 939 Solid Waste Program	Other Operating Revenue	Total Operating Revenue
2004	\$3,966,670	\$127,888	\$341,509	\$190,824	\$4,626,891
2005	6,961,866	61,562	345,215	971,320	8,339,963
2006	8,161,755	15,146	264,378	1,496,232	9,937,511
2007	9,573,338	20,063	271,378	361,949	10,226,728
2008	11,063,829	39,291	271,862	393,668	11,768,650
2009	12,286,426	27,408	271,862	362,452	12,948,148
2010	13,462,437	23,163	277,299	308,817	14,071,716
2011	13,570,839	9,532	280,493	455,577	14,316,441
2012	13,671,131	21,441	297,586	235,127	14,225,285
2013	14,670,826	34,505	297,586	338,612	15,341,529



Source: Novato Sanitary District Accounting Department

**Novato Sanitary District  
Operating Expenses by Activity  
Last Ten Fiscal Years**

Fiscal Year	Collection System	Wastewater Treatment	Wastewater Reclamation/Disposal	Laboratory & Monitoring	Pump Stations	Sewer and Pump Stations	Recycled Water Facility	AB939 -Solid Waste Programs	Administration & Engineering	Total Operating Expenses
2004		\$1,843,595	\$380,532	\$366,882		\$709,261		\$278,422	\$1,641,478	\$5,220,170
2005		1,930,880	290,195	350,754		821,807		266,646	1,996,541	5,656,823
2006		2,020,955	307,605	303,287		784,996		181,886	2,249,436	5,848,165
2007	\$493,029	2,569,632	411,564	331,627	\$280,028			297,396	2,536,362	6,919,638
2008	694,147	2,289,718	426,492	389,036	383,503			249,797	3,031,550	7,464,243
2009	599,787	3,017,245	486,514	537,069	332,808			286,682	2,425,285	7,685,390
2010	828,832	3,102,119	296,268	597,743	540,641			284,999	4,003,850	9,654,452
2011	963,487	2,566,139	355,218	688,238	673,344			307,137	2,910,480	8,464,043
2012	1,274,730	2,560,633	442,266	621,758	758,563			310,890	3,789,425	9,758,265
2013	1,022,006	2,561,301	423,670	572,718	668,427		\$31,301	318,616	2,505,751	8,103,790



**Notes:**  
Beginning in 2007, Collection and Pump Stations were separate departments previously classified under the Sewer and Pump Stations department.  
Beginning in 2012, the Recycled Water Facility began operations.

**Source: Novato Sanitary District Accounting Department**

**Novato Sanitary District  
Assessed Value of Taxable Property  
Last Ten Years**

Fiscal Year	Assessed Value	Percent Change
2004	\$7,093,625,831	
2005	7,910,248,923	11.51%
2006	8,838,973,455	11.74%
2007	9,491,627,231	7.38%
2008	9,829,812,081	3.56%
2009	9,580,325,664	-2.54%
2010	9,432,410,765	-1.54%
2011	9,349,746,271	-0.88%
2012	9,248,463,186	-1.95%
2013	9,615,958,493	2.85%

Source: County of Marin Tax Assessor

**Novato Sanitary District  
Property Tax Levies and Collections  
Last Ten Fiscal Years**

Year	Total	Tax Levy		Tax Collections			Current Year % Collected
		Prior Year	Current Year	Total	Prior Year	Current Year	
2004	\$1,370,217	\$1,016	\$1,369,201	\$1,370,217	\$1,016	\$1,369,201	100.0%
2005	1,277,062	2,460	1,274,602	1,277,062	2,460	1,274,602	100.0%
2006	1,437,714	1,096	1,436,617	1,437,713	1,096	1,436,617	100.0%
2007	1,762,233	1,745	1,760,488	1,762,233	1,745	1,760,488	100.0%
2008	2,002,026	2,202	1,999,824	2,002,026	2,202	1,999,824	100.0%
2009	1,928,207	1,701	1,926,506	1,928,207	1,701	1,926,506	100.0%
2010	1,725,949	1,752	1,724,197	1,725,949	1,752	1,724,197	100.0%
2011	1,773,877	2,696	1,771,181	1,773,877	2,696	1,771,181	100.0%
2012	1,795,167	2,066	1,793,101	1,795,167	2,066	1,793,101	100.0%
2013	1,795,782	1,562	1,794,220	1,795,765	1,545	1,794,220	100.0%

Source: Novato Sanitary District

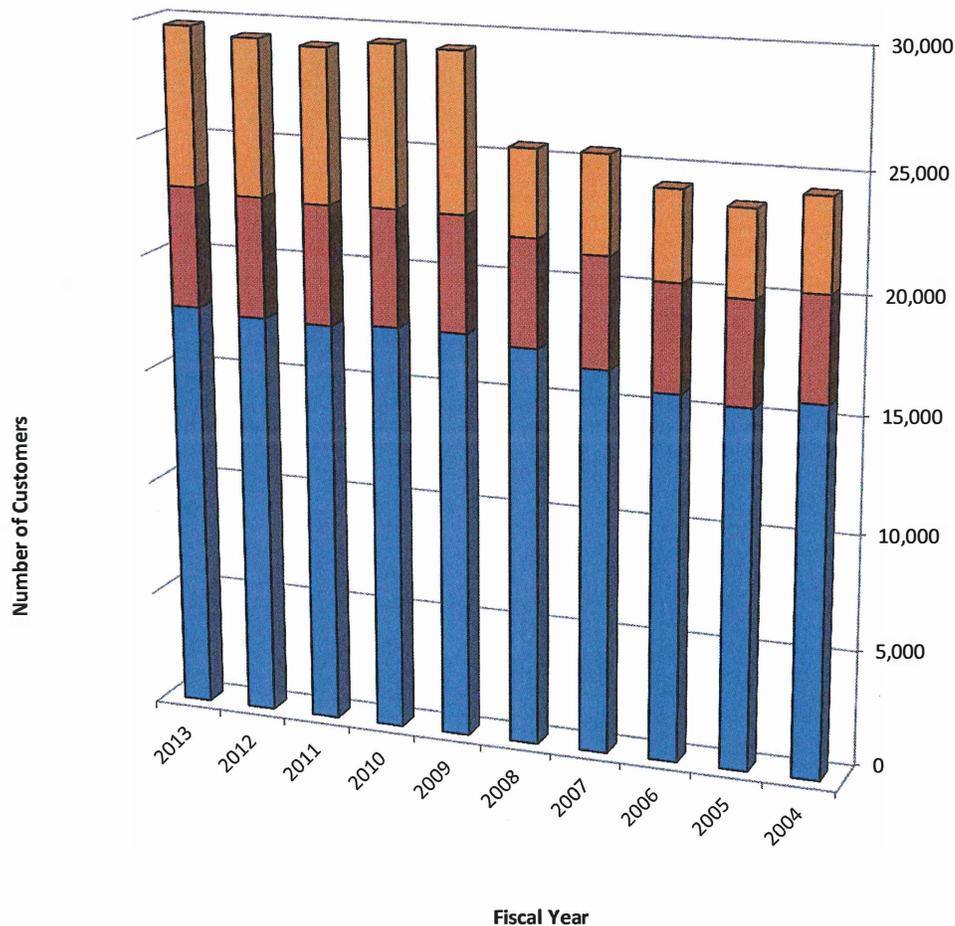
**Novato Sanitary District  
Property Tax Levies and Collections  
Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>Current Tax Levy</b>	<b>Current Tax Collections</b>	<b>Percent of Current Taxes</b>	<b>Prior Year Tax Collections,</b>	<b>Percent of Current Taxes</b>	<b>Net Collections</b>
2004	\$1,369,201	\$1,369,201	100.0%	\$1,016	0.1%	\$ 1,370,217
2005	1,274,602	1,274,602	100.0%	2,460	0.2%	1,277,062
2006	1,436,617	1,436,617	100.0%	1,096	0.1%	1,437,713
2007	1,760,488	1,760,488	100.0%	1,745	0.1%	1,762,233
2008	1,999,824	1,999,824	100.0%	2,202	0.1%	2,002,026
2009	1,926,506	1,926,506	100.0%	1,701	0.1%	1,928,207
2010	1,724,197	1,724,197	100.0%	1,752	0.1%	1,725,949
2011	1,773,877	1,771,181	99.8%	2,696	0.2%	1,773,877
2012	1,793,101	1,793,101	100.0%	2,066	0.1%	1,795,167
2013	1,794,220	1,794,220	100.0%	1,562	0.1%	1,795,782

**Source: Novato Sanitary District Accounting Department**

**Novato Sanitary District**  
**Equivalent Dwelling Units by Customer Type at Fiscal Year-End<sup>(1)</sup>**  
**Last Ten Fiscal Years<sup>(2)</sup>**

Fiscal Year	Single Family Residential	Multi family Residential	Commercial	Total
2004	15,933.20	4,484.80	3,929.92	24,347.92
2005	15,519.20	4,457.00	3,690.88	23,667.08
2006	15,816.80	4,598.60	3,820.10	24,235.50
2007	16,559.00	4,735.60	4,165.15	25,459.75
2008	17,193.00	4,608.20	3,681.99	25,483.19
2009	17,572.20	4,969.60	6,745.96	29,287.76
2010	17,568.60	5,016.80	6,811.97	29,397.37
2011	17,407.40	5,130.40	6,576.55	29,114.35
2012	17,474.40	5,182.60	6,677.08	29,334.08
2013	17,705.80	5,184.20	6,814.04	29,704.04



**Notes:**

The District charges its customers a flat rate per equivalent dwelling unit (EDU) and the fee appears on the customers' annual property tax bills.

Number of customers as of June 30 of fiscal year.

Multi family residential includes apartments and condominiums.

**Source: Novato Sanitary District Operations Department**

**Novato Sanitary District  
Wastewater Service Charges  
Last Ten Fiscal Years**

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Price per EDU per year	\$ 262	\$ 302	\$ 342	\$ 382	\$ 422	\$ 462	\$ 462	\$ 462	\$ 462	\$ 493
Price per EDU per month	\$ 21.83	\$ 25.17	\$ 28.50	\$ 31.83	\$ 35.17	\$ 38.50	\$ 38.50	\$ 38.50	\$ 38.50	\$ 41.08

**EDUs**

**EDU Factors**

Single Family	1
Apartments, Condominiums, Duplexes and Townhouses	1 per living unit
Motor Home or Trailer Park	1 per space
Guest House with kitchen and bedroom	1 per living unit
Guest House without kitchen	0 per living unit

**Non Residential**

*Charge per square  
foot*

*Charge per HCF  
water use*

Base Charge/ Unspecified	\$ 0.20	\$ 2.69
Auditoriums theaters	\$ 0.20	\$ 2.69
Auto service stations	\$ 0.20	\$ 2.69
Churches	\$ 0.20	\$ 2.69
Gymnasium w/ showers	\$ 0.20	\$ 2.69
Office	\$ 0.20	\$ 2.69
Public office	\$ 0.20	\$ 2.69
Retail	\$ 0.20	\$ 2.69
School classrooms/administration	\$ 0.20	\$ 2.69
Meeting halls with kitchens	\$ 0.20	\$ 3.77
Mortuary	\$ 0.20	\$ 5.85
Supermarkets	\$ 0.20	\$ 5.85
Dental offices	\$ 0.27	\$ 2.69
Hospitals	\$ 0.27	\$ 2.69
Medical offices	\$ 0.27	\$ 2.69
Veterinary offices	\$ 0.27	\$ 2.69
Bakeries	\$ 0.41	\$ 5.85
Cafeteria/dining area	\$ 0.41	\$ 5.85
Delicatessens	\$ 0.41	\$ 5.85
Ice Cream/yogurt shops	\$ 0.41	\$ 5.85
Restaurants cafes	\$ 0.41	\$ 5.85
Laundry and Laundromats	\$ 0.61	\$ 3.77
Warehouse or Storage not live/work	\$ -00	\$ -00

**Notes:**

Rates as of July 1 of each year

Source: Novato Sanitary District Engineering Department

**Novato Sanitary District  
Principal Customers  
Current Fiscal Year and Ten Years Ago**

<b>Customer</b>	<b>2013</b>		<b>2004</b>	
	<b>EDU's</b>	<b>Percentage of Total</b>	<b>EDU's</b>	<b>Percentage of Total</b>
Fireman's Fund	367	1.25%	392	1.61%
Novato Unified School District	402	1.37%	127	0.52%
Vintage Oaks Shopping Center ( not including Costco or Target				
BioMarin	285	0.97%	324	1.33%
Hamilton Hangars (3-10)	197	0.67%	114	0.47%
Nave Bros	173	0.59%	-	0.00%
Novato Community Hospital	164	0.56%	120	0.49%
City Of Novato	89	0.30%	52	0.21%
Condiotti Enterprises Inc.	63	0.21%	38	0.16%
Novato Fair Shopping Center	128	0.44%	71	0.29%
	118	0.40%	130	0.53%
<b>Total EDUs: Principal customers</b>	<b>1,986</b>	<b>6.77%</b>	<b>1,368</b>	<b>5.61%</b>
<b>Total Equivalent Dwelling Units (EDUs)</b>	<b>29,334</b>	<b>100.00%</b>	<b>24,350</b>	<b>100.00%</b>

Source: Novato Sanitary District Engineering Department

**Novato Sanitary District  
Debt Coverage  
Last Ten Fiscal Years**

Fiscal Year	Net Revenues	Operating Expenses <sup>(1)</sup>	Net Available Revenues	Debt Service			Coverage Ratio
				Principal	Interest	Total	
2004	\$6,985,951	(\$5,220,170)	\$1,765,781	\$450,000	\$71,863	\$521,863	3.38
2005	10,572,464	(5,656,823)	4,915,641	300,000	43,064	343,064	14.33
2006	12,174,111	(5,848,165)	6,325,946	300,000	20,687	320,687	19.73
2007	14,679,653	(6,919,638)	7,760,015	325,000	383,161	708,161	10.96
2008	14,753,348	(7,464,243)	7,289,105	-	1,305,067	1,305,067	5.59
2009	16,248,422	(7,685,390)	8,563,032	-	1,302,270	1,302,270	6.58
2010	16,510,972	(9,654,452)	6,856,520	24,773,024	1,211,880	25,984,904	0.264
2011	10,003,454	(8,464,043)	1,539,411	5,233,207	209,456	5,442,663	0.283
2012	18,241,329	(9,758,265)	8,483,064	21,136	2,669,346	2,690,482	3.153
2013	19,763,009	(8,103,790)	11,659,219	4,231,967	2,712,097	6,944,064	1.679

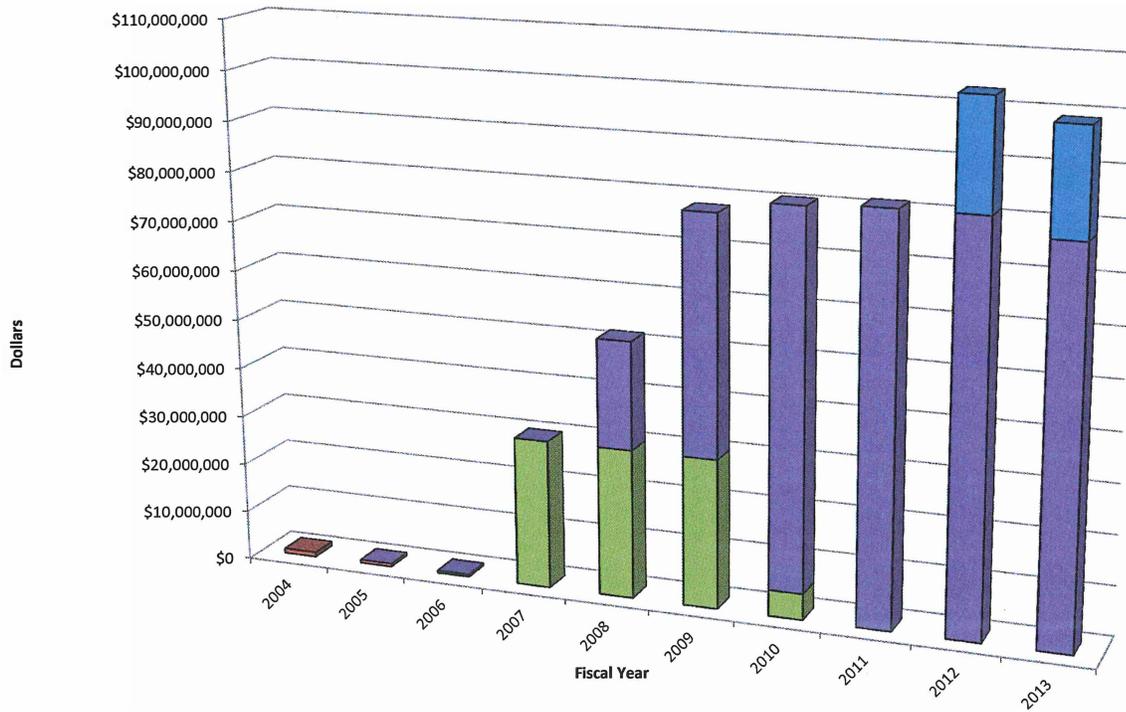
**Notes:**

Operating expenses exclude depreciation expense.

**Source: Novato Sanitary District Accounting Department**

**Novato Sanitary District  
Ratios of Outstanding Debt by Type  
Last Ten Fiscal Years**

Fiscal Year	General Obligation Bonds Payable	Credit Line	SRF Loan Payable	Certificates of Participation Bond Payable	Debt	Total Per Capita	As a Share of Personal Income
2004	\$925,000				\$925,000	\$19	0.03%
2005	625,000	-	-		625,000	12.39	0.02%
2006	325,000	\$191,500	-		516,500	10.12	0.01%
2007	-	30,006,231	-		30,006,231	575.66	0.65%
2008	-	30,006,231	\$21,691,826		51,698,057	983.75	1.09%
2009	-	30,006,231	47,989,587		77,995,818	1,473.82	1.65%
2010	-	5,233,207	75,348,207		80,581,414	1,552.51	1.72%
2011	-	-	81,329,083		81,329,083	1,550.42	1.63%
2012	-	-	81,307,947	\$21,750,000	103,057,947	1,964.66	2.09%
2013	-	-	77,875,980	20,950,000	98,825,980	1,880.47	1.98%

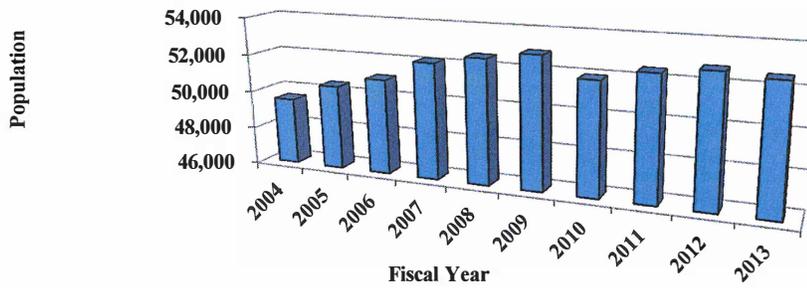


Source: Novato Sanitary District Accounting Department

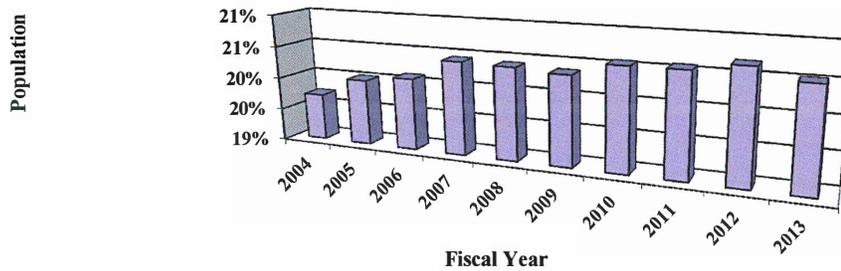
**Novato Sanitary District  
Demographics and Economic Statistics  
Last Ten Calendar Years**

County of Marin <sup>(2)</sup>						
Year	District Service Population	(1) Novato as a % of Marin	Unemployment Rate	Population	Personal Income (thousands of dollars)	Personal Income per Capita
2004	49,533	20%	4.5%	251,202	\$18,114,794	\$72,112
2005	50,464	20%	4.0%	252,116	19,763,926	78,392
2006	51,037	20%	4.6%	253,818	21,184,396	83,463
2007	52,125	20%	4.4%	255,080	22,600,000	88,600
2008	52,552	20%	5.5%	257,406	23,200,000	90,130
2009	52,921	20%	9.4%	259,772	23,156,000	89,140
2010	51,904	21%	9.8%	252,409	22,800,000	90,330
2011	52,456	21%	9.5%	255,015	24,300,000	95,289
2012	52,750	21%	7.9%	255,031	23,920,000	93,793
2013	52,554	21%	6.0%	256,069	24,342,800	95,063

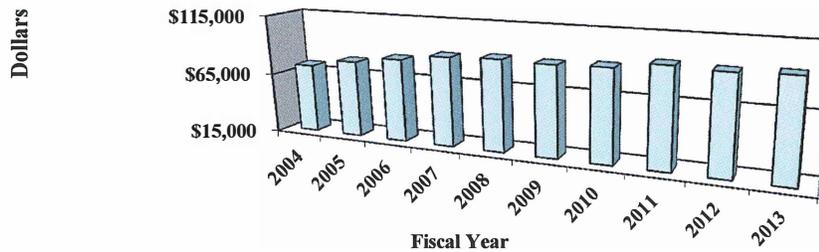
**District Service Population**



**Novato as a % of Marin**



**Personal Income per Capita**



**Notes:**

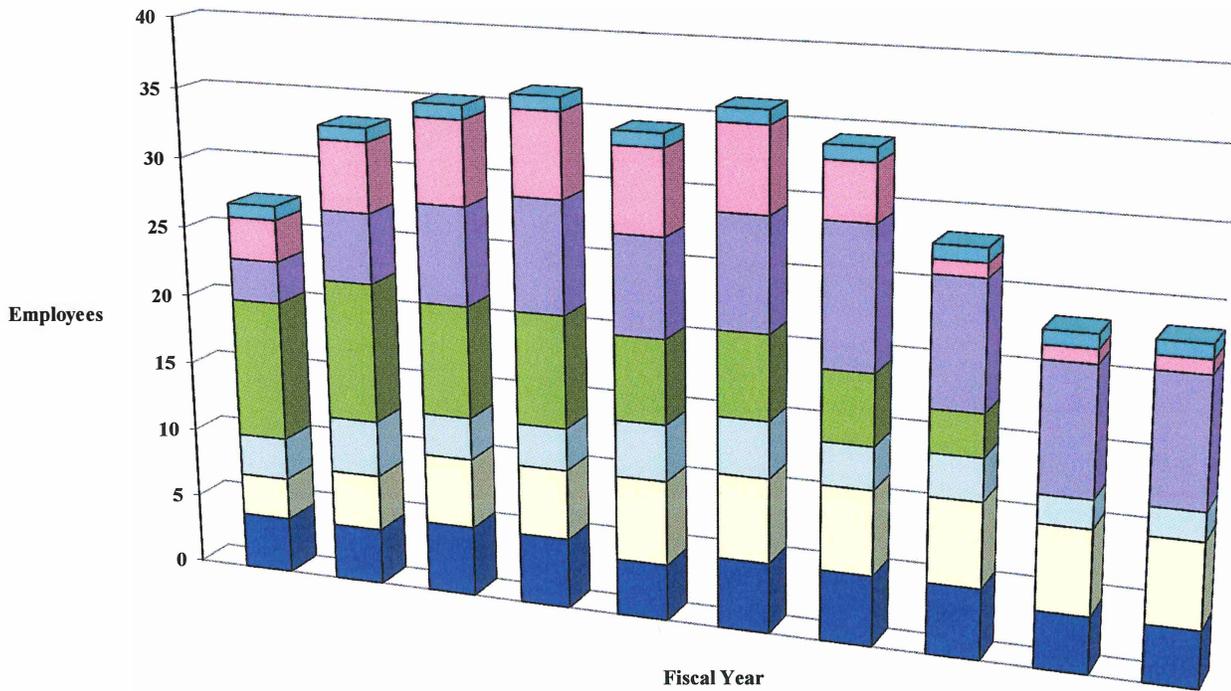
Approximate population of Novato Sanitary District

Only County data is updated annually. Therefore, the District has chose to use its data since the District believes that the County data is representative of the conditions and experience of the District.

Sources: California Department of Finance, County of Marin, quickfacts.census.gov, North Marin Water District, Google Public Data, Real Estate Center demographics.

**Novato Sanitary District  
Operating and Capacity Indicators  
Last Ten Fiscal Years**

Employees										
Department	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Administration	4	4	5	5	4	5	5	5	4	4
Engineering	3	4	5	5	6	6	6	6	6	6
Lab Services	3	4	3	3	4	4	3	3	2	2
Operations	10	10	8	8	6	6	5	3	0	0
Collections	3	5	7	8	7	8	10	9	9	9
Maintenance	3	5	6	6	6	6	4	1	1	1
Safety	1	1	1	1	1	1	1	1	1	1
<b>Total</b>	<b>27</b>	<b>33</b>	<b>35</b>	<b>36</b>	<b>34</b>	<b>36</b>	<b>34</b>	<b>28</b>	<b>23</b>	<b>23</b>



**Notes:**

The decrease in operators in 10/11 due to Treatment Plant Operations contract with Veolia Water.

The three employees were only NSD employees for 1 month of 2010/11.

The Safety resource is a Central Marin Sanitation Employee and is a shared service position among several public utilities.

**Source: Novato Sanitary District Records**

**Novato Sanitary District  
Operating and Capacity Indicators  
Last Ten Fiscal Years**

**Other Operating and Capacity Indicators**

Fiscal Year	Miles of Sewer Lines	Number of Pump Stations	Average Dry Weather Flow (MGD)		Treatment Capacity (MGD)		Total Annual Treatment (MG)
			Novato	Ignacio	Novato	Ignacio	
2004	220	38	2.53	1.81	4.53	2.02	1,584
2005	220	40	3.55	1.64	4.53	2.02	1,894
2006	222	41	3.54	1.470	4.53	2.02	1,829
2007	225	42	3.47	1.340	4.53	2.02	1,756
2008 *	225	42	4.04	0.000	6.55	0	1,475
2009	225	42	4.89	0.000	6.55	0	1,785
2010	226	42	4.23	0.000	7.05	0	1,544
2011	226	42	4.20	0.000	7.05	0	1,955
2012	226	42	4.00	0.000	7.05	0	1,955
2013	229	42	3.88	0.000	7.05	0	1,788

**Notes:**

N/A - Data not available for these years

MG - Millions of Gallons

MGD - Millions of Gallons per Day

\*In 2008, all waste water was transferred from our new Ignacio Pump Transfer Station to the Novato Treatment Plant where it was treated. All waste water is treated solely at the Novato site as of completion of the Ignacio Pump Transfer Station in 2009.

**Source: Novato Sanitary District Operations and Accounting Departments**

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